City of Portland Office of Management & Finance

THE FINANCIAL OUTLOOK

Accounting Period 7 (Dec. 19, 2002 to Jan. 15, 2003) General Fund Financial Outlook (Issue Date: Feb. 24, 2003)

Estimated Year-End General Fund Resources At AP-7 are forecast to range from \$346.2 million (LOW) to \$354.7 million (HIGH). Estimated revised budget, period 7, is \$366.5 million. This estimated budget is about even with the period 6 revised budget estimate. Council's revised budget is also about the same as Council Adopted Budget due to in large measure to a large increase in budgeted grant revenues. Some of the larger grants are multiyear grants and this means that the budget overstates what can be safely spent this year. This fact also compli- * Business License Down -14.3 % vs. year-ago cates year-end revenue forecasts because the accounting * Property Taxes Up 2.3% vs. year-ago ("IBIS") system does not distinguish multi-year grants from single year grants.

RESOURCE REC	CAP
* IBIS Budgeted Resources	\$366,125,539
* Resource Range(High)	\$354,680,862
(Low)	\$346,198,062
* Revenues At AP-7	\$203,775,283
Versus Year-AgoUP	5.20%
(*) Net of Short-Term Borrov	ving
NOTEWORTHY AT	Γ AP-7
* Hotel/Motel Up 6.8 % vs. year-	ago
* D I i D 14.2.0/	

Estimated Year-End Resource Range FY2002-03 General Fund Financial Model

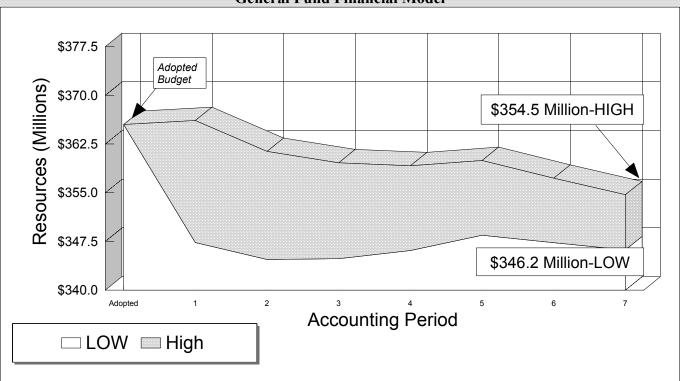


Figure 1-General Fund Resources, Year-End FY2002-03

The Bottom Line: Resources, year-end, are estimated to range from \$346.2 million (Low) to \$354.7 million (High). Budgeted resources are \$366.13 million. Year-end expenditure estimates range from \$339.8 million (Low) to \$342.1 million (High). Forecast year-end balance, beginning FY2003-04 balance, is forecast at somewhere between \$4.1 million (Low) to as much as \$14.8 million (High). The estimated year-end balance is currently \$7.5 million.

The revenue picture remains mixed, but most of the news continues to be downbeat. Transient lodging tax revenues have clearly bottomed out and are stabilizing around an annual rate of about \$10.8 million. Property tax revenues appear to be on track for about 2.4% year-toyear growth. Utility license fees--energy, are about to get knocked down by the one-two punch of a warm winter on top of rate declines. Revenue growth which is currently well ahead of year-ago will slow to a crawl with receipt of third quarter revenues sometime during this week. Business license revenues continue to reflect a local economy * Capital Outlays DOWN-19.1% vs. year-ago that does not appear to be getting any healthier. Business

EXPENDITURE R	ECAP
* IBIS Budgeted Expenses	\$366,125,539
* Expense Range(High)	\$342,129,994
*(Low)	\$339,839,761
* Expenses At AP-7(*)	\$181,884,294
Versus Year-AgoUp	0.3%
(*) Net of Short	Term Borrowing
NOTEWORTHY A	Г АР-7
* Personal Services DOWN -0.9%	vs. year-ago
* All M&S UP 4% vs. year-ago	

license revenues at period 7 are about 14.3 percent behind year-ago and this may get worse as the tax receipts season picks up steam on into April. General Fund non-discretionary revenue growth is also showing some signs of "fatigue." Grant revenues stand at about \$2.1 million to-date versus about \$2.2 million year-ago at period 7. Similarly revenues for the last 12 months (ending Jan. 15th) of \$9.4 million are below last year's year-end of \$9.5 million, despite budgets recently increased to \$17.9 million.

Discretionary revenue growth, net of the \$1.4 million one-time transfer from Fleet, now appears to be about 4 percent. Property taxes remain on track with revised budget but slowing energy related franchise fees will bring year-to-year comparisons down.

General Fund expenditures at AP-7 total about \$181.9 million vs. last year's \$181.3 million, up 0.3 percent versus year-ago. Through period 7, personal services appear to be about 0.86 percent below year-ago expenses of about \$117.6 million. Period 8 will show the impact of Fire's new

Year-End FY2002-03 Expenditure Range **General Fund Financial Model**

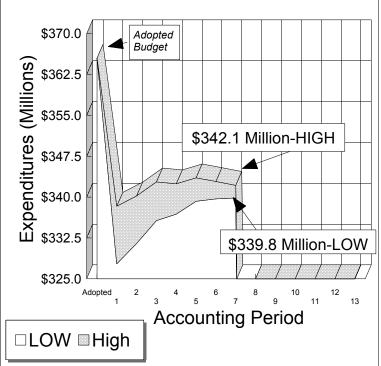


Figure 2-General Fund Expenditures, FY2002-03

contract which should lift the annual expenditure rate by over \$1 million; according to Accounting about \$579,419 of additional personal services costs were put into the system during period 8 as a result of the new contract.

External materials and services spending continues to be slower than year-ago but the percentage difference declined to less than a one percent difference year-over-year at period 7.

Internal materials and services spending continues strong with expenses at period 7 totaling about \$19.2 million. This works out to about 12.2 percent ahead of year-ago.

Capital spending to-date is little changed from period 7 and remains below year-ago levels. It is still likely that this \$1.9 million budget will be completely spent by yearend.

The Estimated Year-End General Fund Balance at AP-7 ranges from \$4.1 (Low) to \$14.8 million (High). The projected ending balance estimate in this OUTLOOK is down again: to \$7.5 million from \$7.9 million last period. The General Fund's current financial forecast requires a balance of about \$8.4 million. As of period 7 it is looking increasingly like the \$8.4 million balance estimate is unlikely to "show-up" at year-end. Grant revenues (and the expenditures they back) remain a very large question at this point. As noted elsewhere in this Outlook, revenues for the past 12 months total a little over \$9 million, while budgeted revenues total about \$17.9 million. The large difference between these two

numbers at this point makes it difficult to figure out where ending balance is going, particularly if expenditures yearto-date include relatively large amounts of costs backed by Resources....... grant revenues that have as yet not been billed. Current Expenses..... financial systems only track what is budgeted and what ex- End Balance penses are offset by grant revenues when billed. There is Ending Fund Balance Range

Estimated Year-End Balance Range Item Low High \$346,198,062 \$354,680,862 \$342,129,994 \$339,839,761 \$4,068,068 \$14,841,102

little or no reliable information that suggests how much of the \$17.9 million is likely to be spent.

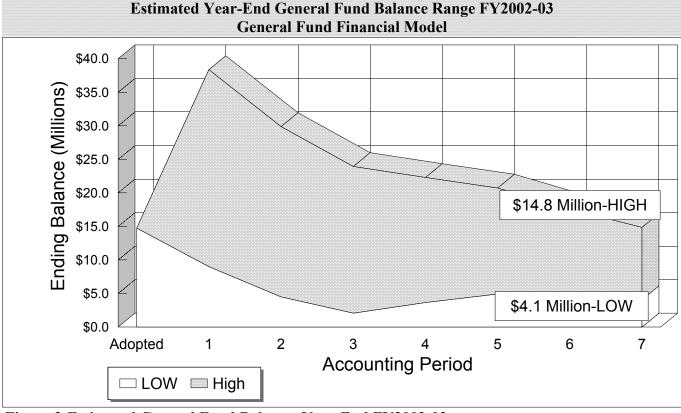


Figure 3-Estimated General Fund Balance, Year-End FY2002-03

Portland Home Prices Increased 6.1% In 2002

According to latest quarterly survey conducted by National Association of Realtors, nationwide median existing-home prices rose by 8.8% in 2002 to \$161,600. The association's report which covered changes in 120 metropolitan statistical areas, showed 39 areas with doubledigit annual increases in median existing-home prices and only 10 areas posting generally small price declines. Nationwide, Sacramento, San Diego, and Providence RI, saw the strongest price increases of 24% to about 27% from year-ago. Beaumont-Port Arthur, Texas was ranked as having the most affordable homes, with an average home just costing \$81,500. In San Francisco area, by comparison, the median price was more than six times that amount at \$516,400. Portland was ranked as having the 108th (out of 120) most expensive with a median sales price of \$180,400, and an average price of about \$214,000.

Table 1-General Fund Resources, FY2002-03			
	Through	Estimated	Revised
GENERAL FUND RESOURCE CATEGORY	AP-7	Year-End	Budget
INTERNAL REVENUES 41000			
Service Reimbursements	\$7,398,627	\$19,600,819	\$21,033,523
Other Internal & Transfers-IN	\$12,917,011	\$24,695,709	\$39,522,891
PROPERTY & LODGING TAXES 42100			
Property Taxes	\$127,746,627	\$147,282,310	\$148,074,994
Lodging Taxes	\$6,430,330	\$10,878,517	\$10,388,630
BUSINESS LICENSES, PERMITS 43000			
Business Licenses	\$8,364,972	\$40,755,413	\$43,640,528
Utility License/Franchise	\$26,837,225	\$55,136,730	\$52,058,100
Other Permits	\$1,136,652	\$1,825,471	\$3,415,616
SERVICE CHARGES & FEES 44000	\$6,009,158	\$11,924,813	\$12,613,130
STATE, FEDERAL SOURCES 46000	\$3,402,702	\$9,181,391	\$9,021,183
LOCAL SOURCES (Contracts) 47000	\$5,601,487	\$9,465,330	\$9,597,607
MISC. REVENUES & INTEREST 49400	\$1,212,787	\$2,428,486	\$2,774,667
TAX ANTICIPATION NOTES/Note Sales	\$0	\$0	\$500,000
BEGINNING FUND BALANCE	\$11,628,289	\$11,628,289	\$12,056,514
ENCUMBRANCE & CARRYOVER	\$3,134,474	\$3,134,474	\$1,428,156
GENERAL FUND RESOURCE TOTAL	\$221,820,342	\$347,937,751	\$366,125,539
Estimated Percent Of Budget Resources Realized	60.6%	95.0%	

Table 2-General Fund Expenditures, FY2002-03			
	Through	Estimated	Revised
GENERAL FUND EXPENDITURES	AP-7	Year-End	Budget
Salaries & Wages	\$82,916,789	\$155,576,547	\$163,167,345
Overtime	\$3,990,753	\$7,285,975	\$6,988,908
Benefits	\$20,903,057	\$36,935,637	\$36,935,637
Premium & Part-Time	\$8,783,456	\$14,514,875	\$15,652,620
TOTAL PERSONAL SERVICES	\$116,594,055	\$214,313,034	\$222,744,510
Estimated Percent Of Budget Spent	52.3%	96.2%	
EXTERNAL MATERIALS & SERVICES	\$27,792,082	\$53,355,810	\$68,176,572
Estimated Percent Of Budget Spent	40.8%	78.3%	
INTERNAL MATERIALS & SERVICES	\$21,562,760	\$42,486,630	\$43,097,479
Estimated Percent Of Budget Spent	50.0%	98.6%	
CAPITAL OUTLAY	\$1,053,518	\$1,913,326	\$1,913,326
Estimated Percent Of Budget Spent	55.1%	100.0%	
CONTINGENCY & UNFORESEEN	\$0	\$1,000,000	\$2,834,597
FUND CASH TRANSFERS	\$14,881,879	\$27,359,055	\$27,359,055
INVENTORY	\$0	\$0	\$0
GENERAL FUND EXPENSE TOTAL	\$181,884,294	\$340,427,855	\$366,125,539
Estimated Percent Of Budget Spent	49.7%	93.0%	

Table 3-General Fund Expendite		y Appropriati	on Unit, FY2	002-03	
	53.8%				
	46.2%	Through	Estimated	Revised	Percent
AU Description	AU#	AP-7	Year-End	Budget	Spent
Police Bureau	100	\$64,319,377	\$122,521,368	\$130,283,929	49.4%
Fire Bureau	124	\$36,059,498	\$66,504,289	\$69,077,454	52.2%
Bureau Of Parks	130	\$22,044,947	\$42,263,734	\$43,378,571	50.8%
Subtotal-Public Safety and Par	ks	\$122,423,822	\$231,289,391	\$242,739,954	50.4%
Commissioner #2 (Sten)	190	\$359,390	NA	\$653,487	55.0%
Commissioner #4 (Leonard)	191	\$124,090	NA	\$423,073	29.3%
Commissioner #3 (Saltzman)	192	\$381,080	NA	\$689,045	55.3%
Commissioner #1 (Francesconi	193	\$369,068	NA	\$663,162	55.7%
Office Of The Mayor	195	\$796,201	NA	\$1,476,752	53.9%
Operating Contingency	298	\$6	\$1,000,000	\$2,363,721	NA
Unforeseen Revenues	298	\$0	\$0	\$470,876	NA
Other Cash Transfers	299	\$14,881,879	\$27,359,055	\$27,359,055	54.4%
Office of Cable Com	300	\$869,342	NA	\$1,759,771	49.4%
Unused Line		\$0	NA	\$0	NA
Office-Sus. Develop	302	\$807,272	NA	\$3,551,657	22.7%
Government Relations	303	\$349,287	NA	\$765,478	45.6%
Office Of Man. & Fin	307	\$12,498,205	NA	\$23,478,539	53.2%
Office Of City Attorney	312	\$2,646,759	NA	\$5,023,582	52.7%
Business Licenses	316	\$1,852,701	NA	\$3,878,782	47.8%
Purchases & Stores	319	\$0	NA	\$0	NA
Stock Account	325	(\$32,751)	NA	\$25,000	NA
City Auditor	336	\$3,771,464	NA	\$6,813,057	55.4%
Unused Line		\$0	NA	\$0	NA
Office Neigh. Involve	342	\$2,842,140	NA	\$5,252,212	54.1%
Bureau General Svces	346	\$0	NA	\$0	NA
Unused Line		\$0	NA	\$0	NA
Special Appropriations	401	\$9,032,624	NA	\$16,345,270	55.3%
Bureau Of Planning	510	\$4,203,595	NA	\$8,766,818	47.9%
Bureau Com. Develop	540	\$3,708,125	NA	\$13,626,248	27.2%
Subtotal-All Other AUs		\$59,460,477	\$112,096,926	\$123,385,585	48.2%
General Fund Total-All AU:	S	\$181,884,299	\$343,386,317	\$366,125,539	49.7%

Table 4-Revenue and Economic Indicators

This table summarizes some basic revenue and economic indicators. The onset of an economic slowdown or financial trouble will be reflected by indicators that climb above the applicable "Concern Level."

	FY2002-03	FY2002-03	
Reserve Fund Usage Condition	2nd Quarter	1st Quarter	Concern Level
Basic Revenue Growth (*)	0.6%	1.6%	Below 3.0%
Portland Unemployment Rate	7.2%	8.5%	Above 6.5%
Business License Revenue Growth	-14.8%	-11.6%	Below 5.5%
Property Tax Delinquency Rate	5.8%	5.7%	Above 8.0%

^(*) Basic revenues include property taxes, transient lodgings taxes, business licenses, cigarette and liquor tax distributions, utility license/franchise fees, and interest income revenues, last 12 months compared to year-ago.

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