

**CLASS SPECIFICATION**  
**GOVERNMENT RELATIONS LOBBYIST II**

**PAY GRADE: 59**  
**CLASS CODE: 30003062**  
**EFFECTIVE: December 13, 2018**

**CLASSIFICATION SUMMARY**

Reports to the Director of the Office of Government Relations. Under general policy direction, leads the City's legislative policy agenda through representation in legislative proceedings and providing strategic advice to City Council and Bureaus/Offices. Classification is exempt from Civil Service.

Responsibilities include: managing the state legislative program; supervising organizational unit staff; developing the strategy for advocacy and public policy engagement with other governmental stakeholders; working with City Council and Bureaus/Offices to formulate legislative priorities and agenda; promoting the City's state legislative and policy agenda; lobbying and representing the City to legislators, elected officials, and executive-level management; monitoring and reporting on legislation that may impact City programs, operations, and policies; working with regional, statewide, or federal partners; developing coalitions to advance mutual legislation, financial, and policy goals. Requires seasonal travel when legislative proceedings are in session and strategic outreach trips.

**DISTINGUISHING CHARACTERISTICS**

Government Relations Lobbyist II is the highest of two classifications in the Government Relations Lobbyist series.

Government Relations Lobbyist II is distinguished from Government Relations Lobbyist I in that the former supervises staff, including Government Relations Lobbyist I positions, and manages the state legislative program.

**ESSENTIAL FUNCTIONS**

Depending on the assignment, the incumbent may perform a combination of some or all of the following duties, and perform related duties as assigned.

General Duties:

1. Develop and lead the implementation of strategies, advocacy and public policy engagement with state, federal, and other intergovernmental stakeholders to further the City's financial and policy interests.
2. Work with Bureaus/Offices to identify and refine issues to be included in legislative agendas; mediate conflicts when concepts impact multiple Bureaus/Offices; recommend City positions and actions on legislation to achieve desired results and provide likelihood of success; present agendas to City Council during work sessions and for final approval; communicate with Bureaus/Offices and City Council regarding legislative status and strategy updates.
3. Track, analyze, and interpret proposed legislation on matters related to City programs, operations, policies, fiscal matters, and other relevant issues; draft legislation summaries, position

papers, and regular correspondence regarding legislative updates to City Council and Bureaus/Offices; direct, prepare, and present to City Council a comprehensive report of the completed legislative session.

4. Manage and conduct research to recommend solutions and propose strategies for legislative action; initiate community outreach sessions with the public, intergovernmental, and other external agencies to solicit input; develop strategies to address complex operational, administrative, financial, and policy issues and opportunities.
5. Directly lobby, advocate, and negotiate for the City's legislative agenda to legislators and others in order to introduce and pass legislation; propose revisions to legislation consistent with City interests and work to defeat bills contrary to City interest; develop and maintain relationships and public policy engagement with legislators and their staff, elected and appointed officials, community partners, and other stakeholders.
6. Manage state legislative program including the creation and execution of a work plan; the development and approval of strategies, methods, and resources to advance and protect the City's objectives; and building a communications strategy including editing and oversight of content.
7. Lead the work of the organizational unit; supervise, plan, and evaluate work of staff; provide performance feedback, developmental goals, coaching, and mentoring; conduct annual performance evaluations; and recommend personnel actions to management or executive-level staff.
8. Create and promote an equitable workplace that demonstrates an environment respectful of living and working in a multicultural society.
9. Facilitate and advise City Council, Bureau/Office directors, and policy staff in lobbying legislators and elected or appointed officials; coordinate meetings between City Council members and Bureau/Office directors with legislators, their staff, and elected and appointed officials; brief City Council and Bureau/Office directors prior to meetings.
10. Collaborate and travel to meet with regional, statewide and/or federal partners to vet concepts, build initial support, and develop coalitions to advance mutual legislative interests.
11. Represent the City's interests to external organizations, serving on external policy committees, and in other public forums; write and review letters of support or opposition on behalf of the City; testify before legislative committees.

### **SUPERVISION RECEIVED AND EXERCISED**

The work of this classification is performed under limited supervision by the Director of the Office of Government Relations.

Directly supervises Government Relations Lobbyist I positions and other staff.

### **KNOWLEDGE/SKILLS/ABILITIES REQUIRED**

1. Knowledge of intergovernmental affairs, community relations, and public affairs issues and challenges, relevant laws and regulations, and court decisions applicable to City programs, operations, and policies.
2. Knowledge of responsibilities and obligations of public officials and administrative agencies.
3. Knowledge of legislative processes, steps, and influence points.
4. Knowledge of the principles and practices of leadership, current business communication, public administration, program evaluation, and fields related to the mission and purpose of the organizational unit.
5. Knowledge of conflict resolution and coalition building.
6. Knowledge of negotiation techniques and the ability to apply them in lobbying on behalf of the City.
7. Knowledge of principles of supervision, training and performance evaluation.

8. Ability to learn the City's key functions and interrelationships of Bureaus/Office's, strategies, programs, policies, and operations and legislative positions.
9. Ability to supervise and direct staff of non-technical and technical personnel.
10. Ability to navigate sensitive political environments.
11. Ability to perform legislative, financial, statistical, and comparative analysis and research.
12. Ability to prepare clear, concise, accurate, and complete analyses, reports, correspondence, records, and other written materials.
13. Ability to establish and maintain effective working relationships with elected officials, legislators, the public, Bureau/Office staff, intergovernmental and other agency staff, and others encountered in the course of work.
14. Ability to collaborate with communities of color and people traditionally underrepresented in local decision-making; facilitate inclusive participation in programs and activities; communicate cross-culturally.
15. Ability to supervise a multicultural workforce, promote an equitable workplace environment, and apply equitable program practices to diverse and complex City services.
16. Ability to communicate effectively, both verbally and in writing; present information, reports, and recommendations clearly and persuasively.

### **MINIMUM QUALIFICATIONS REQUIRED**

Any combination of education and experience that is equivalent to the following minimum qualifications is acceptable.

**Education/Training:** Bachelor's degree from an accredited college or university with major course work in public or business administration, political science, public policy, or a related field;

AND

**Experience:** Five (5) years of progressively responsible experience in legislative analysis or intergovernmental affairs.

### **Special Requirements and/or Qualifications:**

A valid state driver's license is required.

### **Preferred Qualifications:**

Juris Doctorate from American Bar Association certified law school; license to practice law in the State of Oregon; master's degree in public policy, public affairs, or related field from an accredited college or university; or equivalent work experience, including supervisory or management experience.

Bargaining Unit: Nonrepresented

FLSA Status: Exempt

HISTORY

Revision Dates: