# City of Portland

### Office of Finance & Administration

#### THE FINANCIAL OUTLOOK

(Estimated Year-End, Unaudited, As Of August 29th)

Accounting Period 13 (Run 4) (June 5 to June 30, 2002)

**General Fund Financial Outlook** 

(Issue Date: Oct. 4, 2002)

Estimated Year-End General Fund Resources At AP-13 (as of August 29th) are forecast to range from \$352.4 million (LOW) to \$352.7 million (HIGH). Budget at yearend is \$360.8 million. Council's revised budget year-end FY2001-02 is \$3.7 million below Council's FY2001-02 Adopted Budget net of short-term borrowing. Revenues are now forecast at \$338.6 million by the time the audit is completed. FY2001-02 revenue growth is now expected at about 2.3 percent after a late year surge in grant and contract revenues during June and July lifted revenue \* Utility License Up 8.5 % vs. year-ago growth solidly into positive territory. Council allocated \* Property Taxes Up 4.9% vs. year-ago discretionary revenues grew a dismal 0.9 percent.

RESOURCE RECAP				
* IBIS Budgeted Resources	\$360,793,938			
* Resource Range(High)	\$352,745,569			
(Low)	\$352,393,000			
* Revenues At AP-13	\$327,130,743			
Versus Year-AgoUP	2.30%			
(*) Net of Short-Term Borrowing				
NOTEWORTHY AT AP-13				
* Hotel/Motel Down -6.7 % vs. year-ago				

### **Estimated Year-End Resource Range FY2001-02 General Fund Financial Model**

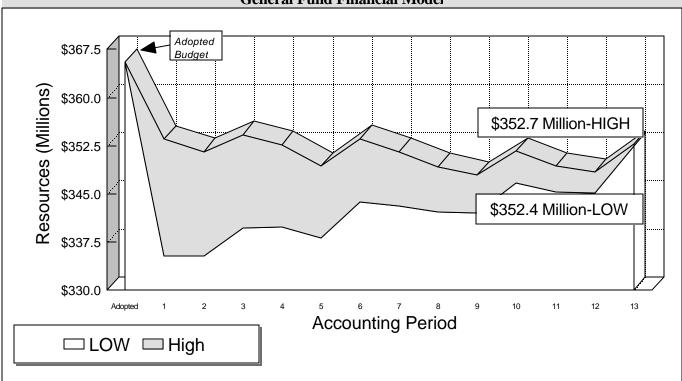


Figure 1-General Fund Resources, Year-End FY2001-02

The Bottom Line: Resources, year-end, are estimated to range from \$352.4 million (Low) to \$352.7 million (High). Budgeted resources are \$360.79 million. Year-end expenditure estimates range from \$342.4 million (Low) to \$342.8 million (High). Forecast year-end balance. beginning FY2002-03 balance, is forecast at somewhere between \$9.6 million (Low) to as much as \$10.3 million (High). The estimated year-end balance is currently \$9.9 million.

"Trends In The Hotel Industry" (published monthly by WRH Consulting) reports that during May, "Negative trends in occupancy and average room rates continue to affect most hotel markets in the Pacific Northwest." In downtown Portland estimated occupancy dropped 2.5 percent while the average room rate declined an estimated 7.9 percent to \$99.27. Suburban occupancy and room rates also showed similar declines. FY2001-02 transient lodging revenues at about \$10.4 million (unaudited) reflect this tough environment. FY2001-02 revenues are 6.7 percent (about \$752,510) below year-ago levels. The "good news" is that it appears that revenues have bottomed out and

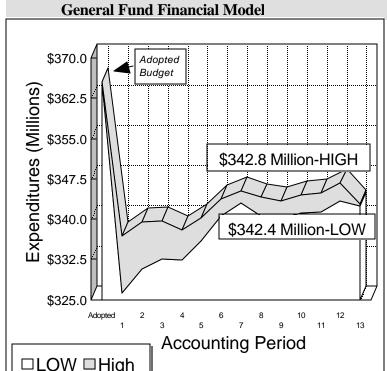
EXPENDITURE RECAP					
* IBIS Budgeted Expenses	\$360,793,938				
* Expense Range(High)	\$342,841,448				
*(Low)	\$342,413,217				
* Expenses At AP-13	\$342,184,510				
Versus Year-AgoUp	1.5%				
(*) Net of Short Term Borrowing					
NOTEWORTHY AT AP-13					
* Personal Services UP 5.1% vs. year-ago					
* All M&S UP 4% vs. year-ago					
* Capital Outlays DOWN -50.2% vs. year-ago					

may start to slowly build from this base. An expanded Oregon Convention Center should help towards the end of calendar 2003 and on into 2004.

Discretionary revenue growth as of August 29th appears to be a dismal 0.9 percent. At audit this may improve to somewhere in the "one plus" percent range. This represents one of the worst years on record.

Parks' fee revenues came up through period 13 and during July and appear to have ended the year at \$6.85 million which equates to about 5.5% above year-ago. The main miscellaneous fees and charges revenue category ended the year at 17.6% below year-ago.

General Fund expenditures at AP-13 total about \$342.2 million vs. last year's \$337.1 million, up 1.5 percent versus year-ago. This is similar to the 1.3 percent year-ago difference registered at period 12. Personal services expenditures preliminarily total \$213.29 million, up \$10.3 million or 5 per-



**Year-End FY2001-02 Expenditure Range** 

Figure 2-General Fund Expenditures, FY2001-02

cent over last year. Overtime and premium pay budgets were over spent by a combined \$3.46 million on a revised budget total of \$13.18 million. This works out to actual expenses at about 26 percent over budget.

External materials and services expenditures "died" during period 13. This is only the third time in the last 20 years that expenditures in period 13 appear to be below year-ago period 13 expenditures. Estimated year-end expense, inclusive of encumbrances, at audit, is forecast to total about \$53.54 million versus \$56.29 million during FY2000-01.

Internal materials and services expenditures are expected to total \$40.9 million at audit, for a year-to-year increase of 18 percent.

Capital spending totals about \$2.16 million as of late August. Total budget of about \$2.2 million is almost completely expended.

The Estimated Year-End General Fund Balance at AP-13 ranges from \$9.6 (Low) to \$10.3 million (High). The ending balance estimate appears to be about \$9.9 million based on accounting and other data through August 29th. This funds Council's Adopted Budget FY2002-03 beginning fund bal-which was set at \$5.771 million (inclusive of \$0.5 million for bureau carryover requirements). A year-end surge in grant and inter-agency revenues along with little in the way of additional expenditures uncharacteristically combined to produce additional unbudgeted beginning balance of about \$4.1 million plus or minus changes that occur to audit. In addition, the September property tax accrual remains

outstanding and is due the second week of September. The development of additional balance will provide Council with some much needed flexibility to deal with problems that might develop during the course of FY2002-03. The new fiscal year may be a "tough year" with the regional economy still mired in recession. In addition, the property

Estimated Year-End Balance Range					
Item	Low	High			
Resources	\$352,393,000	\$352,745,569			
Expenses	\$342,841,448	\$342,413,217			
End Balance	\$9,551,552	\$10,332,352			
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economy still mired in recession. In addition, the property *Ending Fund Balance Range* tax system is an uncertainty, having been revamped yet again in response to the Shilo Inn case.

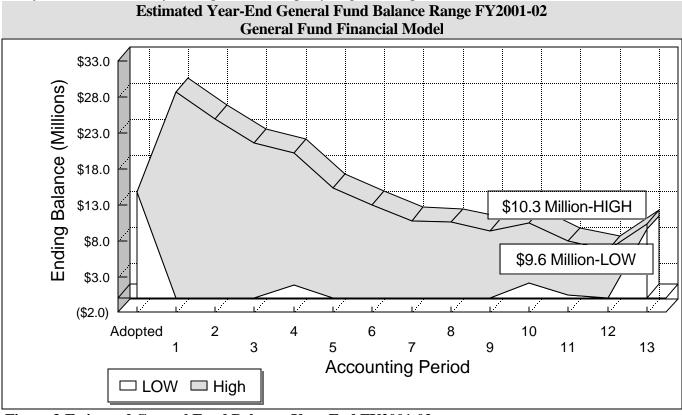


Figure 3-Estimated General Fund Balance, Year-End FY2001-02

## **Bankrupt Enron Puts Assets, Including PGE, Up For Auction**

On Tuesday, August 27th, Enron Corp. announced that it would put its remaining major assets up for bid. PGE, the large investor owned utility, that provides service to a major portion of the Portland metropolitan area, is perhaps Enron's most valuable remaining asset. The ultimate disposition or sale of PGE assets is of great importace to the metro region and the Willamette Valley area. On August 28th, the Portland City Council passed a resolution stating the City's intent to explore a possible acquisition of PGE. Enron's schedule calls for interested companies to submit bids, possibly as early as October, with a successful bidder being selected by the end of calendar 2002 or sometime early in 2003. Enron is trying to determine if the remaining assets are worth more to creditors through a sale of assets as opposed to the creation of a restructured company.

Table 1-General Fund Resources, FY2001-02			
	Through	Estimated	Revised
GENERAL FUND RESOURCE CATEGORY	AP-13	Year-End	Budget
INTERNAL REVENUES 41000			-
Service Reimbursements	\$17,763,949	\$17,763,949	\$19,238,781
Other Internal & Transfers-IN	\$27,636,234	\$27,636,234	\$37,093,609
PROPERTY & LODGING TAXES 42100			
Property Taxes	\$145,482,887	\$145,766,673	\$145,483,147
Lodging Taxes	\$10,408,531	\$10,408,531	\$11,268,217
BUSINESS LICENSES, PERMITS 43000			
Business Licenses	\$45,941,413	\$45,941,413	\$50,284,160
Utility License/Franchise	\$54,779,759	\$54,779,759	\$46,179,688
Other Permits	\$1,693,945	\$1,693,945	\$2,399,640
SERVICE CHARGES & FEES 44000	\$11,714,025	\$11,714,025	\$12,154,871
STATE, FEDERAL SOURCES 46000	\$9,703,082	\$9,703,082	\$8,829,053
LOCAL SOURCES (Contracts)47000	\$10,279,629	\$10,279,629	\$9,553,911
MISC. REVENUES & INTEREST 49400	\$3,254,676	\$2,879,675	\$4,301,650
TAX ANTICIPATION NOTES/Note Sales	\$0	\$0	(\$589)
BEGINNING FUND BALANCE	\$10,351,589	\$10,351,589	\$10,355,552
ENCUMBRANCE & CARRYOVER	\$3,650,781	\$3,650,781	\$3,650,781
GENERAL FUND RESOURCE TOTAL	\$352,660,498	\$352,569,284	\$360,792,471
<b>Estimated Percent Of Budget Resources Realized</b>	97.7%	97.7%	

Table 2-General Fund Expenditures, FY2001-02			
	Through	Estimated	Revised
GENERAL FUND EXPENDITURES	AP-13	Year-End	Budget
Salaries & Wages	\$153,836,289	\$153,836,289	\$156,968,743
Overtime	\$8,736,932	\$8,736,932	\$8,326,407
Benefits	\$35,312,046	\$35,312,046	\$35,059,543
Premium & Part-Time	\$15,407,093	\$15,407,093	\$16,522,250
TOTAL PERSONAL SERVICES	\$213,292,360	\$213,292,360	\$216,876,943
Estimated Percent Of Budget Spent	98.3%	98.3%	
EXTERNAL MATERIALS & SERVICES	\$53,541,350	\$53,541,350	\$65,031,656
Estimated Percent Of Budget Spent	82.3%	82.3%	
INTERNAL MATERIALS & SERVICES	\$40,972,302	\$40,972,302	\$42,038,894
Estimated Percent Of Budget Spent	97.5%	97.5%	
CAPITAL OUTLAY	\$2,165,157	\$2,165,157	\$2,221,670
Estimated Percent Of Budget Spent	97.5%	97.5%	
CONTINGENCY & UNFORESEEN	\$0	\$400,000	\$2,174,063
FUND CASH TRANSFERS	\$32,213,341	\$32,213,341	\$32,450,706
INVENTORY	\$0	\$0	\$0
GENERAL FUND EXPENSE TOTAL	\$342,184,510	\$342,584,510	\$360,793,932
Estimated Percent Of Budget Spent	94.8%	95.0%	

Table 3-General Fund Expenditures By Appropriation Unit, FY2001-02					
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Percent Year Left	0.0%	Through	Estimated	Revised	Percent
AU Description	AU#	AP-13	Year-End	Budget	Spent
Police Bureau	100	\$124,037,106	\$124,980,654	\$127,047,895	97.6%
Fire Bureau	124	\$63,192,528	\$64,107,995	\$65,359,938	96.7%
Bureau Of Parks	130	\$42,245,209	\$42,577,807	\$43,172,570	97.9%
Subtotal-Public Safety and Pa	rks	\$229,474,843	\$231,666,456	\$235,580,403	97.4%
Commissioner #2 (Sten)	190	\$644,829	NA	\$652,068	98.9%
Commissioner #4 (Hales)	191	\$585,147	NA	\$653,418	89.6%
Commissioner #3 (Saltzman)	192	\$637,887	NA	\$667,023	95.6%
Commissioner #1 (Francescor		\$658,870	NA	\$677,081	97.3%
Office Of The Mayor	195	\$1,346,758	NA	\$1,450,260	92.9%
Operating Contingency	298	\$6	\$0	\$1,168,142	NA
Unforeseen Revenues	298	\$0	\$0	\$1,005,921	NA
Other Cash Transfers	299	\$32,213,341	\$32,213,341	\$32,437,039	99.3%
Office of Cable Com	300	\$1,802,875	NA	\$1,919,014	93.9%
Unused Line		\$0	NA	\$0	NA
Office-Sus. Develop	302	\$1,588,915	NA	\$2,535,255	62.7%
Government Relations	303	\$682,092	NA	\$725,481	94.0%
Office Of Man. & Fin	307	\$19,751,628	NA	\$21,295,935	92.7%
Office Of City Attorney	312	\$4,724,747	NA	\$4,802,421	98.4%
Business Licenses	316	\$3,533,124	NA	\$3,665,093	96.4%
Purchases & Stores	319	\$811	NA	\$0	NA
Stock Account	325	(\$14,826)	NA	\$25,000	NA
City Auditor	336	\$5,799,387	NA	\$6,446,822	90.0%
Unused Line		\$0	NA	\$0	NA
Office Neigh. Involve	342	\$5,006,395	NA	\$5,416,124	92.4%
Bureau General Svces	346	\$0	NA	\$0	NA
Unused Line		\$0	NA	\$0	NA
Special Appropriations	401	\$12,887,478	NA	\$17,727,051	72.7%
Bureau Of Planning	510	\$7,364,497	NA	\$8,388,138	87.8%
Bureau Com. Develop	540	\$7,735,858	NA	\$13,556,250	57.1%
Subtotal-All Other AUs		\$106,949,819	\$110,517,222	\$125,213,536	85.4%
General Fund Total-All Al	Js	\$336,424,662	\$342,183,678	\$360,793,939	93.2%

#### **Table 4-Revenue and Economic Indicators**

This table summarizes some basic revenue and economic indicators. The onset of an economic slowdown or financial trouble will be reflected by indicators that climb above the applicable "Concern Level."

	FY2001-02	FY2001-02	
Reserve Fund Usage Condition	4th Quarter	3rd Quarter	Concern Level
Basic Revenue Growth (*)	1.8%	0.9%	Below 3.0%
Portland Unemployment Rate	7.0%	5.4%	Above 6.5%
<b>Business License Revenue Growth</b>	-9.4%	-6.4%	Below 5.5%
Property Tax Delinquency Rate	5.7%	5.5%	Above 8.0%

<sup>(\*)</sup> Basic revenues include property taxes, transient lodgings taxes, business licenses, cigarette and liquor tax distributions, utility license/franchise fees, and interest income revenues, last 12 months compared to year-ago. Financial Outlook, AP-13 FY2001-02, FOFY0213