

Portland Development Commission

The following questions were asked during the bureau's budget work session. Responses are included in the attached packet.

- I. Please provide more information on the programs within Small Business Working Capital, including a summary of the total package of resources and an estimate of what a "right-sized" program would look like.

FY 2016-17 Small Business Working Capital Resources						
	Estimated Beginning Balance ¹	FY 2016-17 Budget			Total FY16-17 Budget	Purpose/Provider
		New Lending Resources ²	Technical Assistance	PDC Staff/Administration ³		
General Fund	0	46,220	809,328	83,481	939,029	Hacienda, Hispanic Chamber, IRCO,
CDBG	0	0	492,865	0	492,865	MESO, NAYA, PSU, PCC, Small Biz
Enterprise Zone	0	0	100,000	0	100,000	Legal Clinic
EDA Revolving Loan (250)	593,902	400,400	0	58,403	458,803	US Department of Commerce program designed to assist new and existing small businesses citywide by bridging gaps not covered by private financing, increasing credit worthiness, increasing minority and women owned ownership of businesses, and assisting the creation of wealth within economically distressed communities.
Business Development Loan Fund (463)	1,222,082	250,250	0	14,526	264,776	To encourage job retention and growth in PDC's Target Cluster and High Growth businesses
Small Business Loan Fund (410)	757,471	250,250	0	42,991	293,241	Designed to meet the specialized needs of small businesses citywide with a focus on minority and women owned businesses. Program seeks to bridge the gap in project costs not covered by private financing and increase credit-worthiness of clients.
Working Capital Loan Fund (467)	709,428	250,250	0	296	250,546	Funds repaid from prior City General Fund Small Business Working Capital Loans and OMEN Loans originated by TriMet. To be deployed using Small Business Loan Fund purpose/guidelines.
Total	3,282,883	1,197,370	1,402,193	199,697	2,799,260	

¹ Beginning Fund balance is estimated based on current year lending activity. Balances are budgeted to be spent over five-year forecast and can be increased annually depending on volume of loan pipeline.

² General Fund includes \$50,000 for ongoing General Fund Small Business Working Capital net of administration costs after recommended reduction package.

³ PDC Staff/Administration are total direct staffing and indirect/overhead charges. Amounts allocated to revolving loan funds fluctuate based on actual activity.