Memorandum

Date: November 20, 2016

To: Mayor Charlie Hales
Commissioner Dan Saltzman
Commissioner Nick Fish
Commissioner Amanda Fritz

From: Commissioner Steve Novick

Re: Accept September 2016 Socially Responsible Investments Committee report.

I am pleased to file for Council consideration the September 2016 Socially Responsible Investments Committee report.

Exhibits attached include the following:

- Exhibit A: September 30, 2016, Socially Responsible Investments Committee report
- Exhibit B: September 13, 2016, memorandum from the City Treasurer providing a Financial Impact Analysis
- Exhibit C: October 25, 2016, memorandum from the City Treasurer responding to two of the process and policy-related recommendations included in the Socially Responsible Investments Committee report
- Exhibit D: Resolution 37102, which created the Socially Responsible Investments Committee and outlined its charge

Beginning in December 2013, Council began providing to the City Treasurer a list of corporate issuers in which the City shall not directly invest its cash assets. This list is now known as the Corporate Securities Do-Not-Buy List. The current Do-Not-Buy-List expires December 31, 2016, unless extended by Council.
In December 2014, Council passed Resolution No. 37102, which created the Socially Responsible Investments Committee charged with recommending corporate issuers for inclusion on or deletion from the Corporate Securities Do-Not-Buy List. Please see Exhibit C, which is a copy of the Resolution, for more information about the Committee and its charge.

In July 2015, City Council appointed individuals to the Socially Responsible Investments Committee, and the Committee began meeting in September 2015.
City of Portland Socially Responsible Investments Committee

Recommendations to City Council
Corporate Issuers for Inclusion on the City’s Corporate Securities Do-Not-Buy List

September 30, 2016

Introduction
In December 2014, Portland City Council passed a resolution (#37102) creating the seven member Socially Responsible Investments Committee. City Council members appointed community members with expertise in environmental and conservation issues, labor practices, corporate ethics and governance, corporate taxation, public health and safety, and business. The Committee has been meeting since September 2015. The Office of Management and Finance and the Office of Commissioner Steve Novick provide staff support and technical advice to the committee.

Summary of Recommendations
Portland City Council should add/keep the following corporate issuers to the City’s Corporate Securities Do-Not-Buy List:

- Walmart
- Wells Fargo Bank
- Caterpillar
- Bank of New York Mellon
- HSBC Bank USA
- JP Morgan Chase Bank NA
- Amazon.com
- Nestle Holdings
- Credit Suisse
- Societe Generale (if eligibility is restored)

The committee believes that, because the Treasurer’s Office seeks the highest return within ORS and investment policy limitations and existing market conditions when choosing securities, actual returns may be higher or lower than the Treasury rates to which securities are compared in the financial analysis.

Committee Charge
City Council charges the committee with recommending corporate issuers for inclusion on, or removal from, the City’s Corporate Securities Do-Not-Buy list for the City’s direct investment in corporate securities, in accordance with the following Council-established social and values concerns as principles for consideration:

- Environmental concerns
- Health concerns including weapons production
- Concerns about abusive labor practices
- Concerns about corrupt corporate ethics and governance
• Concerns about extreme tax avoidance
• Concerns about exercise of such a level of market dominance so as to disrupt normal competitive market forces
• Concerns about impacts on human rights.

In addition to recommending corporate issuers for inclusion on, or removal from, the City's Corporate Securities Do-Not-Buy List, the committee is required to:

1. Meet at least twice a year, and
2. Establish bylaws and govern accordingly, including protocols for holding public meetings and receiving public comment, and
3. Consult any reports and data procured by the City from a research firm specializing in providing company-specific information about business practices relevant to social- and values-based criteria, and
4. Prioritize its review, starting with the corporate issuers eligible for the City's direct investment as identified by the City Treasurer, after which the committee may review other companies or industries that they reasonably anticipate may become eligible for the City's direct investment, and
5. Consider and balance a company's practices as a whole, including the seriousness of concerns about any business practice and whether the company's practices involve more than one of the social and values principles established by City Council in this resolution or later amended by City Council, and
6. Receive and consider an analysis of financial impact to the City's investment portfolio prepared by the City Treasurer before recommending that City Council add a company or industry to the Corporate Securities Do-Not-Buy List, and
7. Forward a recommendation, which may include "no change," and explanatory report to City Council once per calendar year and no later than October 1.

**Membership**

Members appointed to the Socially Responsible Investments Committee include:

<table>
<thead>
<tr>
<th>Appointed By</th>
<th>Name</th>
<th>Expertise</th>
</tr>
</thead>
<tbody>
<tr>
<td>Novick</td>
<td>Claudia Arana Colen*</td>
<td>Public Health &amp; Safety</td>
</tr>
<tr>
<td>Hales</td>
<td>Dave Cutler</td>
<td>Labor</td>
</tr>
<tr>
<td>Saltzman</td>
<td>Sayer Jones</td>
<td>Business &amp; Corporate Ethics</td>
</tr>
<tr>
<td>Hales</td>
<td>Robert Landauer</td>
<td>Corporate Taxation</td>
</tr>
<tr>
<td>Hales</td>
<td>Hyung Nam</td>
<td>Corporate Ethics</td>
</tr>
<tr>
<td>Fish</td>
<td>Katrina Scotto di Carlo</td>
<td>Business &amp; Corporate Ethics</td>
</tr>
<tr>
<td>Fritz</td>
<td>Kristen Sheeran</td>
<td>Environment &amp; Conservation</td>
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</tbody>
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*Claudia Arana Colen resigned from the committee in February 2016.

**Terms**

For clarity, the following terms will be used as defined below:

**Council:** Portland City Council.

**Committee:** The ongoing advisory committee of public members that makes recommendations to Council concerning companies to add to or remove from the City’s Do-Not-Buy List.
Principles: The social responsibility concepts adopted by Council in the resolution establishing the Committee; Council could change these principles in the future.

MSCI: A research company that provides environmental, social, and corporate governance analytical reports. The City has subscribed to MSCI's proprietary research for the Committee.

Criteria: The environmental, social, and governance standards or measures by which a data research vendor analyzes a company. Criteria are used to evaluate eligible issuers relative to the principles.

Eligible issuer: A corporate issuer of debt securities in which the City Treasurer currently is allowed to directly invest according to the City's Council-approved Investment Policy.

Do-Not-Buy List: The list of corporate issuers that Council has determined are ineligible for the City's direct investment based on the principles. Also referred to as the DNB List.

Analysis
As directed by Council, the Committee reviewed 20 companies on the list of Eligible Issuers as identified by the City Treasurer. Based on the information contained in the MSCI reports, additional research gathered by individual committee members, and public comments submitted to the Committee, the Committee considered and balanced each company's practices as a whole, including the seriousness of concerns about any business practice and whether the company's practices involve any of the Principles established by Council in Resolution 37102.

Public comments were invited on each corporate issuer at meetings and by mail and email. The committee chose 20 companies for analysis during the initial seven month period. The Committee chose to first discuss those companies that they knew to employ controversial practices and, therefore, had the potential to be considered among the "worst of the worst."

Treasurer’s Financial Analysis
The Committee also considered the Treasurer’s analysis of financial impact to the City’s investment portfolio of adding each company to the DNB List. Financial impact was defined as the investment earnings potentially lost (as of the date discussed) by having to invest City cash, instead, in U.S. Treasury securities with a comparable three-year maximum maturity allowed for corporate securities. U.S. Treasury securities are the standard market benchmark against which to measure prices and value of other interest rate sensitive fixed income securities, such as corporate bonds.

Financial analysis calculations assumed a $65 million-85 million investment per Eligible Issuer, based on the City’s investment portfolio average balance of $1.3 to $1.7 billion and the City’s Investment Policy limit of 5% of the portfolio per Eligible Issuer. Three-year yield spreads over U.S. Treasuries came from Bloomberg (a financial information system widely used by investors throughout the United States) as of the meeting date when that Eligible Issuer was discussed.

These companies and the Committee’s recommendations are:
<table>
<thead>
<tr>
<th>Banks</th>
<th>Date Discussed</th>
<th>Financial Impact Over Three Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Financial Impact Over One Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Recommended /Not Recommended</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank of New York Mellon</td>
<td>April 18, 2016</td>
<td>$1.3 to $1.6 Million</td>
<td>$433,333 to $533,333</td>
<td>Recommended</td>
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<tr>
<td>Credit Suisse</td>
<td>July 18, 2016</td>
<td>$1.5 to $2 Million</td>
<td>$500,000 to $666,667</td>
<td>Recommended</td>
</tr>
<tr>
<td>HSBC Bank USA</td>
<td>April 18, 2016</td>
<td>$1.9 to $2.6 Million</td>
<td>$633,333 to $866,667</td>
<td>Recommended</td>
</tr>
<tr>
<td>ING Groep/ING Bank</td>
<td>July 18, 2016</td>
<td>$1.5 to $2 Million</td>
<td>$500,000 to $666,667</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>JP Morgan Chase Bank NA</td>
<td>April 18, 2016</td>
<td>$975,000 to $1.275 Million</td>
<td>$325,000 to $425,000</td>
<td>Recommended</td>
</tr>
<tr>
<td>MUFG Union Bank, N.A.</td>
<td>July 18, 2016</td>
<td>$645,000 to $845,000</td>
<td>$215,000 to $281,667</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>Bank of Tokyo-Mitsubishi UFJ</td>
<td>July 18, 2016</td>
<td>$1.5 to $2 Million</td>
<td>$500,000 to $666,667</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>Societe Generale</td>
<td>July 18, 2016</td>
<td>N/A - Not Eligible</td>
<td>N/A - Not Eligible</td>
<td>Recommended</td>
</tr>
<tr>
<td>Sumitomo Corporation</td>
<td>July 18, 2016</td>
<td>N/A - Not Eligible</td>
<td>N/A - Not Eligible</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>US Bancorp</td>
<td>April 18, 2016</td>
<td>$975,000 to $1.275 Million</td>
<td>$325,000 to $425,000</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>Wells Fargo Bank</td>
<td>February 22, 2016</td>
<td>$1.8 to $2.3 Million</td>
<td>$600,000 to $766,667</td>
<td>Recommended</td>
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</tbody>
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<thead>
<tr>
<th>Holding Companies</th>
<th>Date Discussed</th>
<th>Financial Impact Over Three Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Financial Impact Over One Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Recommended /Not Recommended</th>
</tr>
</thead>
<tbody>
<tr>
<td>Berkshire Hathaway</td>
<td>May 16, 2016</td>
<td>$585,000 to $765,000</td>
<td>$195,000 to $255,000</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>BlackRock</td>
<td>May 16, 2016</td>
<td>$875,000 to $1.148 Million</td>
<td>$291,667 to $382,667</td>
<td>Not Recommended</td>
</tr>
</tbody>
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<thead>
<tr>
<th>Manufacturing</th>
<th>Date Discussed</th>
<th>Financial Impact Over Three Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Financial Impact Over One Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Recommended /Not Recommended</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caterpillar</td>
<td>March 17, 2016</td>
<td>$750,000 to $1 Million</td>
<td>$250,000 to $333,333</td>
<td>Recommended</td>
</tr>
</tbody>
</table>

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<thead>
<tr>
<th>Consumer Products</th>
<th>Date Discussed</th>
<th>Financial Impact Over Three Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Financial Impact Over One Year Term (investment earnings potentially lost as of the Date Discussed)</th>
<th>Recommended /Not Recommended</th>
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<tr>
<td>Amazon.com</td>
<td>June 20, 2016</td>
<td>$741,000 to $969,000</td>
<td>$247,000 to $323,000</td>
<td>Recommended</td>
</tr>
<tr>
<td>Coca Cola Co.</td>
<td>June 20, 2016</td>
<td>$507,000 to $663,000</td>
<td>$169,000 to $221,000</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>Colgate Palmolive</td>
<td>April 18, 2016</td>
<td>$0</td>
<td>$0</td>
<td>Not Recommended</td>
</tr>
<tr>
<td>Johnson &amp; Johnson</td>
<td>June 20, 2016</td>
<td>$290,000 to $380,000</td>
<td>$96,667 to $126,667</td>
<td>Discussion Tabled</td>
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<tr>
<td>Nestle Holdings</td>
<td>June 20, 2016</td>
<td>$585,000 to $765,000</td>
<td>$195,000 to $255,000</td>
<td>Recommended</td>
</tr>
<tr>
<td>Walmart</td>
<td>February 22, 2016</td>
<td>$585,000 to $765,000</td>
<td>$195,000 to $255,000</td>
<td>Recommended</td>
</tr>
</tbody>
</table>
Discussion Notes for Companies Recommended Be Added to the Do-Not-Buy List

The Committee recommends that Council put the following companies on the City’s Do-Not-Buy List:

**Walmart**

Focused Public Comment: December 2015/February 2016  
Discussion: February 2016  
Financial Impact: As of meeting date, loss of between $585,000 and $765,000 in income over the next three years ($195,000 to $225,000 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend Walmart for the DNB List. Concerns included:

- Concerns about abusive labor practices:
  - The company policy of cutting back hours of 44% of its employees to reduce the need to offer healthcare insurance.
  - A documented track record of safety, labor, and human rights abuses, especially within the supply chain overseas.

- Concerns about corrupt corporate ethics and governance:
  - Corrupt corporate ethics and governance in the form of policies that result in health, safety, and human rights abuses such as the refusal to sign the binding Accord on Fire and Building Safety in Bangladesh.

- Concerns about excessive market dominance causing disruptions to normal competitive market forces:
  - The creative destruction of local communities; for example, the company practice of moving into a small community, underselling local retailers and suppliers to the point that they are forced to close thereby causing residents to leave or settle for lower wage employment, and then closing the Walmart store thereby further devastating the local economy.
  - The company’s manipulation of volume discounts which cause many manufacturers and jobs to move overseas.
  - The lack of any observable plan on Walmart’s part that would remedy these concerns.

**Wells Fargo Bank**

Focused Public Comment: December 2015/February 2016  
Discussion: February 2016  
Financial Impact: As of meeting date, loss of between $1.8 and $2.3 million in income over the next three years ($600,000 to $766,667 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend Wells Fargo for the DNB List. Concerns included:

- Concerns about impacts on human rights:
  - The company’s continued contracted services for and financing of the private prison industry that has been the subject of multiple lawsuits over egregious basic human rights violations, especially within minority and immigrant communities.
  - Allegations by multiple human rights organizations including Enlace and Occupation-Free Portland that, as one of the largest creditors to for-profit prisons, the company has refused to respond to concerns for their role in an industry that seeks to expand and depends on financing.
• Corrupt corporate ethics and governance:
  o The company’s involvement in predatory lending, systemic mortgage accounting abuses, sub-prime lending, illegal foreclosures and possible illegal student loan servicing practices, and former involvement in high-risk payday lending which targets the most financially vulnerable.
  o Wells Fargo Bank and Wells Fargo Asset Management are governed by the same board of directors and therefore, the corporate ethics of Wells Fargo Asset Management extend to Wells Fargo Bank.

Caterpillar

Focused Public Comment: February 2016
Discussion: March 2016
Financial Impact: As of meeting date, loss of between $750,000 and $1 million in income over the next three years ($250,000 to $333,333 annually) if no equivalently yielding investments are found.

The committee was unable to reach consensus and voted 4-2 to recommend that Caterpillar be added to the Do-Not-Buy List. Robert Landauer and Sayer Jones voted in opposition.

Four of the committee members had serious concerns with enough of Caterpillar’s practices to recommend that Caterpillar should be placed on the DNB List. Concerns included:

• Health concerns including weapons production:
  o The company’s practice of selling custom weaponized military equipment and its involvement in human rights controversies, including direct maintenance and support of Israeli military bulldozers during attacks on Palestinian residences, orchards, and other property, and sold despite many years of criticism and attempts at engagement by human rights organizations.

• Corrupt corporate ethics and governance:
  o Caterpillar is under federal investigation for bribery and accounting fraud.
  o The company has been criticized by shareholders for executive salaries.
  o According to Occupation-Free Portland, Caterpillar refuses to acknowledge any wrongdoing or complicity in Israeli attacks on Palestinians despite documented pressure from numerous human rights organizations, church groups, peace organizations, and the United Nations.

• Extreme tax avoidance:
  o According to a Senate investigative committee report, Caterpillar engages in extreme tax avoidance by shifting profits to Swiss bank accounts, evading $2.4 billion in taxes while receiving over $199 million in tax subsidies from 17 different states.

• Environmental concerns:
  o Caterpillar is a key contractor in the construction of the Dakota Access Pipeline, a major element in the future of fracking-sourced oil in North Dakota’s Bakken Formation and an important part of fossil-fuel production in the US. This construction, as it is under widespread attack by indigenous Sioux residents of the area, is also a violation of the Sioux’s human rights as defined by the UN’s statements on indigenous people.
  o Caterpillar is dependent on and a supporter of not only the fossil fuel industry but more broadly in the mining and extractive industries that will continue to be opposed for climate and other environmental reasons with financial risks of mounting losses.

• Abusive labor practices:
  o There are pending lawsuits over unfair labor practices and labor disputes.

• Impacts on Human Rights:
  o Findings by the United Nations Human Rights Council that Caterpillar’s armored D-9 bulldozer is being used by the Israeli military to carry out violations of UN agreements involving attacks on civilians.
Two of the committee members felt that the company’s behavior was not egregious enough to place it on the DNB List. Discussion included:

- The company’s MSCI ratings are not among the “worst of the worst” and the company has not violated enough of the Council-approved criteria to warrant addition to the DNB list.
- The company should not be held responsible for how its products are used.
- Controversial use of Caterpillar’s products results from the resale of its products by the US Government – placing Caterpillar on the list would be hypocritical unless the City is prepared to divest from US government bonds and other US Government suppliers.

**Bank of New York Mellon**

**Focused Public Comment:** March 2016  
**Discussion:** April 2016  
**Financial Impact:** As of meeting date, loss of between $1.3 and $1.6 million in income over the next three years ($433,333 to $533,333 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend BNY Mellon for the DNB List. Concerns included:

- Corrupt corporate ethics and governance:
  - A $714 million settlement of lawsuits alleging deceptive rates on foreign exchange transactions.
  - A $180 million class-action lawsuit settlement with the State of Oregon over allegations of pension fraud.
  - An FDIC lawsuit over the fraudulent sale of mortgage-backed securities to Guaranty Bank and failure on the part of BNY Mellon to do its due diligence as bond trustees.
  - Concerns that BNY Mellon rates below average compared to its peers on governance.

- Impacts on human rights:
  - Although the committee also discussed that BNY Mellon is most likely the trustee for these shares rather than the direct owner, BNY Mellon has been identified by Enlace as a major active investor in Corrections Corporation of America and GEO Group, which are for-profit prison companies.

**HSBC Bank**

**Focused Public Comment:** March 2016  
**Discussion:** April 2016  
**Financial Impact:** As of meeting date, loss of between $1.9 and $2.6 million in income over the next three years ($633,333 to $866,667 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend HSBC for the DNB List. Concerns included:

- Corrupt corporate ethics and governance:
  - A $4.3 billion penalty over alleged collusion to manipulate the $5.3 trillion-a-day foreign exchange market.
  - Investigations and $2 billion in penalties paid over allegations of helping clients in tax evasion.
  - Lawsuits over alleged facilitation of money laundering activities for Mexican drug cartels and its involvement in multiple money laundering scandals including the money laundering corruption case against FIFA.
  - A $470 million settlement with the US Department of Justice, the US Department of Housing and Urban Development, the Consumer Financial Protection Bureau and 49 states including Oregon.
over egregious mortgage loan origination, servicing and foreclosure abuses.
  o A class action lawsuit over alleged price manipulation of Treasury securities and pension fraud.
  o The committee’s perception that HSBC has an extensive pattern of ongoing resistance to fines and
    seems to treat fines as a cost of doing business.
• Extreme tax avoidance:
  o Investigations into whether the company helped its clients to evade taxes and its involvement
    in the Panama Papers scandal.
• Exercise of such a level of market dominance so as to disrupt normal competitive market forces:
  o Investigations into price manipulations of Treasury securities and bribery.
  o Investigations and settlements over currency manipulation.
  o Concern that the bank is considered too big to fail.

**JP Morgan Chase**

Focused Public Comment:  March 2016
Discussion:  April 2016
Financial Impact:  As of meeting date, loss of between $975,000 and $1.275 million in income
  over the next three years ($325,000 to $425,000 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend JPMC for the DNB List. Concerns included:
  • Abusive labor practices:
    o A $950 million settlement over alleged failure to pay overtime wages and provide proper
      breaks to loan modification underwriters.
  • Corrupt corporate ethics and governance:
    o A $1.4 billion settlement over alleged involvement in the collapse of Lehman Brothers holdings.
    o Investigations into alleged price manipulation of the $12.5 trillion US Treasury market.
    o An investigation into its involvement in a money laundering corruption case against FIFA.
    o An $892 million penalty paid to regulators over foreign exchange market manipulation and other
      numerous price manipulation and fraud cases.
    o A $614 million settlement with HUD, the FHA, and the VA for intentional underwriting of non-
      compliant FHA and VA mortgage loans, causing substantial losses to both agencies when the
      unqualified loans failed.
    o A US bribery investigation into hiring practices in the Asia Pacific region which alleges that
      JPMC’s China operation hired the children of powerful Chinese government officials to secure
      important contracts.
    o A $125 million settlement over improper credit card debt collection practices and other multi-million
      dollar settlements over excessive overdraft fees and improper charges on credit card insurance.
    o The feeling on the part of the committee that the company views misbehavior as a way of doing
      business.
  • Extreme tax avoidance:
    o Independent and US Justice Department Investigations over alleged tax avoidance schemes.
    o The bank’s involvement in the Panama Papers scandal.

**Amazon.com**

Focused Public Comment:  May 2016
Discussion:  June 2016
Financial Impact:  As of meeting date, loss of between $741,000 and $969,000 in income over
  the next three years ($247,000 to $323,000 annually) if no equivalently yielding investments are found.
The committee was unable to reach consensus and voted 3-1 to recommend that Amazon.com be placed on the DNB List. Kristen Sheeran voted in opposition.

Three of the committee members had serious concerns with enough of Amazon.com's practices to recommend that they should be placed on the DNB List. Concerns included:

- Environmental concerns:
  - Reported issues with supply chain trash and the company's unwillingness to disclose information about its carbon footprint.
- Concerns about abusive labor practices:
  - Documented and alleged poor working conditions in warehouses, employee lawsuits, OSHA penalties, and two worker deaths at fulfillment centers.
  - Strange policies such as workers not being allowed to call 911 and Amazon employing an in-house medical team.
  - Investigations into alleged violations of labor laws.
- Concerns about corrupt corporate ethics and governance:
  - Investigations into tax evasion in the UK and France.
  - Sales tax avoidance in the US in the form of lobbying to make consumers responsible for reporting tax.
- Concerns about exercise of such a level of market dominance so as to disrupt normal competitive market forces:
  - Class action lawsuits against the company over e-book pricing and the company's practice of sanctioning books from publishers that propose changes to business terms.
  - Underpricing of books and retaliation against publishers and authors that challenge the company's policies and practices.
  - Violations of the Robinson-Patman Act in the form of price discrimination and the use of computer cookies to charge differential pricing for the same product.

One committee member felt that the company's behavior was not egregious enough to place it on the DNB List. Discussion included:

- Though some of the company's practices are unsavory, they are not illegal.
- The success of Amazon.com has much to do with changes in the economy and harkens back to other advances that have occurred in technology and business over the years.
- Until the company's practices are regulated and considered illegal, they cannot be held accountable for conducting business as usual.

**Nestle**

**Focused Public Comment:** May 2016  
**Discussion:** June 2016  
**Financial Impact:** As of meeting date, loss of between $585,000 and $765,000 in income over the next three years ($195,000 to $255,000 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend Nestle for the DNB List. Concerns included:

- Health concerns including weapons production:
  - A long-running scandal involving the improper marketing of infant formula which contributed to widespread infant deaths.
- Concerns about abusive labor practices:
Examples of serious child labor abuses including forced child labor in the cocoa supply chain.
Examples of forced labor practices and extreme labor rights abuses in the supply chain in Thailand including extreme physical abuse, neglect, murder, and false imprisonment of workers.
A feeling that, despite the company’s assertions to the contrary, the company knows exactly what has been happening within its supply chain over the past 15 years and simply does not care.
A feeling that the company has done little to address these concerns over the years and that they are only willing to make the smallest possible changes unless they are pushed.

Concerns about corrupt corporate ethics and governance:
- Allegations of anti-competitive price fixing all over the world.
- The company’s unresponsiveness to community concerns regarding water consumption in drought-affected areas, including Oregon.

Credit Suisse

Focused Public Comment: June 2016
Discussion: July 2016
Financial Impact: As of meeting date, loss of between $1.5 and $2 million in income over the next three years ($500,000 to $666,667 annually) if no equivalently yielding investments are found.

The committee reached consensus that there were enough concerns to recommend Credit Suisse for the DNB List. Concerns included:

- Corrupt corporate ethics and governance:
  - A multitude of instances of severe ethics violations in the form of bribery, fraud, and market manipulation as reported by MSCI.
  - The company’s alleged involvement in a conspiracy to manipulate the London Interbank Offered Rate (LIBOR), the global interbank benchmark interest rate, and the resulting investigations, lawsuits, penalties, and other sanctions.
  - In addition to the LIBOR conspiracy, persistent fraud before and during the financial crisis of 2008 which caused significant negative impacts on consumers, municipalities, and the global financial market affecting mortgages, pensions, student loans, and financial derivatives.
  - A $1.9 billion settlement over manipulation of the International Swaps and Derivatives Association benchmark interest rates.
  - A $29 million penalty for misrepresentation of mortgage securities sold to credit unions.
  - Regulatory and civil lawsuits over antitrust violations for alleged manipulation of treasury securities.
  - Regulatory probes over foreign exchange market manipulation.
  - A class action lawsuit filed by the US Public School Teacher’s Pension and Retirement Fund of Chicago over alleged manipulation on the interest rate swap market.
  - Lawsuits over facilitating terrorism by allegedly funneling money through the US to Iran in violation of the Iran Sanctions Law.
  - A culture of corruption with little effort being made to self-correct.
  - The bank’s list of transgressions is longer than most of the other banks the committee has discussed.
  - In the committee’s opinion, Credit Suisse is among the “worst of the worst.”

- Extreme tax avoidance:
  - The company pled guilty to criminal charges and paid $2.6 billion in fines for assisting American clients for decades with evading taxes via offshore shelters.
  - Investigations into alleged involvement in the FIFA money laundering scandal.
  - Investigations into the bank’s complicity in offshore tax evasion by German citizens.
Societe Generale – No Longer Eligible for City Purchase of Corporate Securities

Focused Public Comment: June 2016
Discussion: July 2016
Financial Impact: Unknown as company is no longer an Eligible Issuer.

Societe Generale is no longer an Eligible Issuer. However, the committee reached consensus that, should the bank ever regain eligibility, there are enough serious concerns to recommend the bank for the DNB List. Concerns include:

- Corrupt corporate ethics and governance:
  - Allegations of bribery and fraud including investigations, lawsuits, penalties and other sanctions by regulators for involvement in the London Interbank Offered Rate (LIBOR) interbank lending rates manipulation conspiracy.
  - Regulatory probes over alleged collusion to manipulate the foreign exchange market.
  - A $26.75 million settlement over alleged manipulation of municipal bond derivative prices.
  - Lawsuits and regulatory investigations into precious metals price manipulation.
  - Investigations into alleged money laundering and violations of sanctions and embargos on Iran, Cuba, and Sudan.
  - The fact that most of the corruption allegations are recent and that the bank qualifies as being among the “worst of the worst.”

- Extreme tax avoidance:
  - The company’s role in the Panama Papers tax evasion scandal.
  - A $1.4 million penalty for allegedly assisting US clients to evade taxes.

Discussion Notes for Companies Recommended Not Be Added to the Do-Not-Buy List

The committee reviewed the following companies and determined they would not be recommended for the City’s Do-Not-Buy List:

Colgate Palmolive

Focused Public Comment: March 2016
Discussion: April 2016
Financial Impact: As of meeting date, $0 loss in income over the next three years ($0 annually) if no equivalently yielding investments are found. The company is trading even with US Treasury securities.

The committee reached consensus that Colgate Palmolive should not be recommended for the DNB list because:

- The company does not appear to have any significant egregious practices.
- The board of directors appears diverse.
- There are no links to negative outcomes in Portland.
- There is nothing really troubling about the company.

US Bancorp

Focused Public Comment: March 2016
Discussion: April 2016
Financial Impact: As of meeting date, loss of between $975,000 and $1.275 million in income over the next three years ($325,000 to $425,000 annually) if no equivalently
yielding investments are found.

The committee reached consensus that US Bancorp should not be recommended for the DNB list because:

- Though the bank has some controversial issues, there are not enough severe issues related to Council principles to merit a recommendation for inclusion on the DNB List.
- The bank has far fewer controversial governance issues than its peers.
- The bank has taken steps to limit its exposure to subprime mortgages and it also discontinued its short-term deposit advance (payday lending) program.

**Berkshire Hathaway**

**Focused Public Comment:** April 2016  
**Discussion:** May 2016  
**Financial Impact:** As of meeting date, loss of between $585,000 and $765,000 in income over the next three years ($195,000 to $255,000 annually) if no equivalently yielding investments are found.

The committee voted five-to-one that Berkshire Hathaway should not be recommended for the DNB list. Hyung Nam voted in opposition.

Five of the committee members felt that the company’s behavior was not egregious enough to place it on the list. Concerns included:

- The company’s MSCI ratings are not among the “worst of the worst” and that the company has not violated enough of the Council-approved criteria to warrant addition to the DNB list.
- For such a large company, the number of lawsuits is very small.
- The company does not appear to have any significant egregious practices.
- Holding such a large holding company accountable for the behavior of subsidiaries is challenging.
- Berkshire Hathaway has only recently purchased Precision Castparts and has not been given the opportunity to address concerns related to the company.
- Berkshire Hathaway has been responsive to concerns about coal trains and dam removal and is taking steps to make improvements in both areas.

One of the committee members had serious concerns with enough of Berkshire Hathaway practices to recommend that Berkshire Hathaway should be placed on the DNB List. Concerns included:

- Environmental concerns:
  - The company’s ownership of Burlington Northern Santa Fe Railroad and its involvement with coal trains and the fossil fuel industry.
  - The company’s ownership of Precision Castparts which has been accused of polluting Johnson Creek in Oregon.

- Health concerns including weapons production:
  - A Center for Public Integrity report that Clayton Homes, a Berkshire subsidiary, engaged in predatory lending and is involved in a class-action lawsuit for supplying FEMA with formaldehyde-laced trailers during Hurricane Katrina and other relief efforts.

- Concerns about corrupt corporate ethics and governance:
  - A feeling that Berkshire Hathaway has been resistant to criticism and is reluctant to respond to pressure, especially with respect to fossil fuels.

- Concerns about impacts on human rights:
  - That Berkshire’s investments in Petro China help to support the government in Sudan which has been blamed for genocide in Darfur.
**BlackRock**

Focused Public Comment: April 2016  
Discussion: May 2016  
Financial Impact: As of meeting date, loss of between $875,000 and $1.148 million in income over the next three years ($291,667 to $382,667 annually) if no equivalently yielding investments are found.

The committee reached consensus that BlackRock should not be recommended for the DNB list because:
- The MSCI reports did not show enough severe issues related to Council principles to merit a recommendation for inclusion on the DNB list.  
- Though BlackRock has some issues, they do not appear to be the subject of any targeted campaigns.  
- According to the MSCI reports, there are no pressing reasons to add them to the DNB list.  
- Most of the conglomerate’s assets seem to be passively managed.  
- BlackRock has been sensitive to ESG concerns and has done a good job of evolving.

**Coca Cola**

Focused Public Comment: May 2016  
Discussion: June 2016  
Financial Impact: As of meeting date, loss of between $507,000 and $663,000 in income over the next three years ($169,000 to $221,000 annually) if no equivalently yielding investments are found.

The committee reached consensus that Coca Cola should not be recommended for the DNB list because:
- The MSCI reports did not show enough severe issues related to Council principles to merit a recommendation for inclusion on the DNB List.  
- Though Coca Cola has some issues, especially with groundwater depletion, there appear to be relatively few controversies or lawsuits.  
- The company has been more responsive than its peers when controversy does arise.

**ING Groep/ING Bank**

Focused Public Comment: June 2016  
Discussion: July 2016  
Financial Impact: As of meeting date, loss of between $1.5 and $2 million in income over the next three years ($500,000 to $666,667 annually) if no equivalently yielding investments are found.

The committee reached consensus that ING Groep/ING Bank should not be recommended for the DNB list because:
- The MSCI reports did not show enough severe issues related to Council principles to merit a recommendation for inclusion on the DNB List.  
- The company has many fewer issues and of less severity than most of the other banks discussed.

**MUFG Union Bank, N.A.**

Focused Public Comment: June 2016
Discussion: July 2016
Financial Impact: As of meeting date, loss of between $645,000 and $845,000 in income over the next three years ($215,000 to $281,667 annually) if no equivalently yielding investments are found.

The committee reached consensus that MUFG Union Bank, N.A. did not present enough issues to merit recommendation to the DNB List.

**Sumitomo Corporation – No Longer Eligible for City Purchase of Corporate Securities**
Focused Public Comment: June 2016
Discussion: July 2016
Financial Impact: Unknown as company is no longer an eligible issuer.

Sumitomo is no longer an Eligible Issuer, however, the committee agreed that it would not have been recommended for the DNB List.

**Bank of Tokyo-Mitsubishi UFJ**
Focused Public Comment: June 2016
Discussion: July and August 2016
Financial Impact: As of meeting date, loss of between $1.5 and $2 million in income over the next three years ($500,000 to $666,667 annually) if no equivalently yielding investments are found.

In July, The committee was unable to reach consensus on whether or not to recommend the Bank of Tokyo-Mitsubishi UFJ for the DNB List. Voting resulted in a tie. Hyung Nam, Katrina Scotto di Carlo voted in favor. Dave Cutler and Robert Landauer voted against. It was decided that the committee would continue the discussion at the August meeting.

More research was conducted on the Bank of Tokyo-Mitsubishi UFJ between meetings. At the August meeting, committee members concluded the bank is not great from a governance perspective. Despite the negative governance perspective, Bank of Tokyo-Mitsubishi UFJ does not seem to be among the worst of the worst. After further discussion it was determined by consensus that the Committee would not recommend Bank of Tokyo-Mitsubishi UFJ for the DNB List.

Members present at the August meeting were Sayer Jones, Hyung Nam, Katrina Scotto di Carlo, and Robert Landauer. Hyung Nam and Katrina Scotto di Carlo, who previously voted in favor of recommending the bank for the DNB List, voted against. Sayer Jones and Robert Landauer also voted against recommending the company for the DNB List.

**Companies for Continued Discussion in the Future**

**Johnson & Johnson**
Focused Public Comment: May 2016
Discussion: June 2016
Financial Impact: As of meeting date, loss of between $290,000 and $380,000 in income over the next three years ($96,667 to $126,667 annually) if no equivalently yielding investments are found.

The discussion on Johnson & Johnson was tabled and will be taken up at a later date. Discussion included:

- The lack of comparison information for other pharmaceutical companies.
• Though the company is involved in some serious controversies related to health concerns, the committee does not have enough information to make an informed decision on whether the company can be considered among the worst of the worst.
• Apart from health concerns, there are not any substantial pressing issues.
• The committee would like to discuss the company again in the context of other comparable companies.

Committee Process
The Committee agreed to meet monthly in its first year to gather information, develop the committee process and timeline, and to make determinations. The first meeting was held on September 9, 2015. Focused and general public comments were invited at all meetings.

At the September, October, and November meetings, committee members were provided with a history of how the committee came to be formed based on the work of the Temporary Socially Responsible Investing Committee, and reviewed the permanent committee’s charge. A detailed overview of the City’s investment process was presented. Information presented included: the laws and constraints concerning municipal investing, the City’s investment practices and policies, a review of the City’s portfolio, and the most recent list of Eligible Issuers. Governing documents for the Committee, including bylaws, were drafted and a meeting cycle and temperature gauge tool were developed. Committee members and staff agreed to report any between-meeting communications with the rest of the group.

It was decided at the November meeting that Walmart and Wells Fargo would be discussed in December and that Caterpillar would be discussed in January 2016. At the December meeting, the committee began establishing a discussion schedule for reviewing eligible issuers that they believed were among the “worst of the worst” and received MSCI reports for Walmart, Wells Fargo, and Caterpillar. Public comment was taken on Walmart and Wells Fargo. Due to scheduling conflicts there was no January meeting. The rest of the discussion schedule (through October 2016) was completed at the February and March meetings.

Focused public comments were taken over the month preceding the Committee’s discussion of a company. At every meeting, the Committee was given an estimation of the financial impact to the City’s investment portfolio should that company be added to the Do-Not-Buy List. After thoughtful consideration of in-person and written public comments and the information provided in the MSCI reports, the companies were discussed and through a consensus process when possible, recommendations were developed. Where consensus was not possible, the committee took a vote. Where voting occurred, both points of view and reasons have been included in this report. The committee’s recommendations were then revisited in August and September with the development of the report, and the final recommendations report was submitted to Council in September.

Conclusion
In conclusion, the Socially Responsible Investments Committee was charged with making recommendations on eligible issuers that should be included on the City’s Do-Not-Buy-List, based on a defined set of Council-adopted principles. We began our work by studying the list of issuers and identifying those that we knew to employ controversial practices. MSCI reports, individual committee member research, and public comment were all tools that we used to consider each company. As a result of our work, the committee is recommending that 10 of the 20 eligible issuers that we analyzed be placed on the DNB List. We were able to reach consensus on eight of the 10. The two eligible issuers recommended for the DNB List on which we were unable to reach consensus and for which voting occurred are Caterpillar and Amazon.com.
One of the more challenging aspects of our work was balancing each eligible issuer's overall business practices and weighing the seriousness of specific practices against the Council Principles as a whole. The issue of how to regard an eligible issuer that demonstrates particularly reprehensible behavior in one area of concern, but not in others, was often encountered. In addition, committee members had differing perspectives on how to characterize eligible issuers with certain business practices that could be considered morally deplorable, but are legal and commonly practiced. Examples of this include Amazon.com’s business model’s effect on local businesses, the controversial use of Caterpillar products, and whether Berkshire Hathaway should be held accountable for the behavior of its subsidiaries. At times, we found it challenging to know how to address instances of egregious behavior that do not fit neatly into any one of the Principles, as is the case with the private prison issue.

In addition to identifying eligible issuers with behavior that would place them among the “worst of the worst”, we were also to consider the financial impact its recommendations would have on the City. We are aware that placing an eligible issuer or eligible issuers on the DNB List could result in a significant loss of available dollars if no equivalently yielding investments are found. The committee as a whole wrestled with determining at which point the moral implications of investing in an eligible issuer, and the potential to make a change-inducing statement, outweigh and justify the financial impact to the City. There were differing points of view on the subject. It has also been noted that the Treasurer has based financial loss estimates on the US Treasuries benchmark. However, it is possible that the City’s portfolio returns may exceed or underperform these estimates. Despite the financial implications and unknowns, there is consensus that eight of the ten eligible issuers we have recommended merit inclusion on the City’s DNB List.

We would appreciate any guidance Council can offer on the above considerations going forward.

In addition to our recommendations for the DNB List, the committee has several process and policy-related recommendations we would like Council to consider:

- In September 2015, Mayor Hales put forth a resolution that declared a moratorium on all future fossil fuel investments. This unilateral condemnation of a particular industry seems an important tool for the SRIC to consider since our work is directly impacted. The SRIC would be interested in the Council providing process as to how the SRIC might propose similar moratoriums in the future. While the SRIC has not formally discussed industries, an example might be the privatized prison industry. The benefit to declaring a unilateral moratorium would be to simplify our charter in regards to these industries, but also to strengthen our communication to players in those industries. At the very least, the Committee would like to suggest the addition of a Council Principle for companies that run, finance, or invest in for-profit prisons.

- The Committee felt that dividing corporate issuers along the Principles laid out in the resolution was not a black and white effort, but rather shades of gray. For this reason, the SRIC would like to introduce a “Watch List” for corporate issuers that are balanced dangerously close to being added to the DNB List. This would be an intermediary step for companies that exhibit troubling behavior, but do not rise to the level of being included on the List. We would appreciate having the charge to notify companies that they are on this Watch List and for what reason so that they have the opportunity to respond, correct their actions, and get off the Watch List. This Watch List will also give future SRIC members a prioritized list of companies to review. A process for monitoring and rewarding companies that improve their practices in the areas of Council Principles should also be developed.

- Formal consideration of how the DNB List can be used as a tool in procurement activities: While we recognize there is a bureaucratic distinction between Treasury and Procurement, the committee feels that the DNB List should extend to general procurement. Considering the copious amount of reading, research, and decision-making involved in the SRIC process, the recommendations – only addressing purchasing securities of corporate issuers – is not a
comprehensive approach. For example, the Committee feels that it is inconsistent and counterproductive for the City to add a particular bank to the Do-Not-Buy list and continue to maintain deposits at that bank.

Committee member may choose to submit additional individual comments or statements directly to Council.

We would like to thank Portland City Council for the opportunity to recommend changes to the City’s investment practices to more clearly reflect the values of the City. The committee would also like to specifically thank Commissioner Steve Novick for initiating the resolution that created the committee and made these recommendations possible. Finally, we would like to thank Katie Shriver from Commissioner Novick’s office, and Kelly Ball, Jennifer Cooperman, Julian Massenburg, and Janet Storm from the Office of Management and Finance, for their staffing support throughout this process.
INTRODUCTION

In October 2013, Council adopted a resolution directing the City Treasurer to not directly invest additional cash assets in Walmart securities, thereby creating the City’s Do-Not-Buy-List. In September 2015, Council adopted a resolution adding the securities of the world’s top 200 oil and gas and coal companies included on the Carbon Underground 200 2015 list to the Do-Not-Buy-List. This current Do-Not-Buy-List expires December 31, 2016, unless extended by Council.

In December 2014, Council created the Socially Responsible Investment Committee (SRIC) to make recommendations about the corporate debt issuers to add to or remove from the City’s Do-Not-Buy-List, and to present such recommendations in a report to Council for its consideration.

The purpose of this memo is to provide City Council with a financial analysis of the City’s direct investments in corporate debt securities, interest earnings that have been realized on those investments over the past five years, and to recommend that Council not limit investment options that enable the Treasury Division (the “Division”) to produce interest income that is used by City bureaus to help fund programs and services.

HISTORY OF THE CITY’S INVESTMENT POLICY REGARDING DIRECT INVESTMENT IN CORPORATE SECURITIES

The City’s investments are limited to those authorized under state law. Oregon Revised Statutes (ORS) 294 allows up to 35% of the City’s investment portfolio to be directly invested in Aa/AA-rated corporate bonds and A-1/P-1 rated commercial paper, with a 5% limit per issuer. The City’s Investment Policy is written in accordance with ORS, reviewed by the State of Oregon’s Short Term Fund Board and the City’s Investment Advisory Committee, and adopted annually by City Council. The City’s Investment Policy includes maturity limits to manage interest rate risk and credit risk.

- Prior to 2009, the City’s Investment Policy authorized investments only in A-1/P-1 rated commercial paper, up to 25% of the portfolio, with a 5% per issuer limit.
- In 2009, Council approved the addition of a new investment category: federally-guaranteed corporate bonds up to 3-years’ maturity, up to 25% of the portfolio, with a 5% per issuer limit.
• In 2010, Council renamed the commercial paper category to "corporate indebtedness," expanded the category to include Aa3/AA- corporate bonds up to 18-months' maturity, and increased the total category limit to 35% of the portfolio, with a 5% per issuer limit.
• In 2012, Council increased the maximum allowable maturity of corporate bond investments to 3-years.
• In 2013, in accordance with ORS 294, Council expanded the "corporate indebtedness" category to include A3/A- bonds issued by Oregon companies, subject to the category limit of 35% of the portfolio, and the 5% per issuer limit.

CORPORATE ISSUERS ELIGIBLE FOR THE CITY’S DIRECT INVESTMENT

Given the minimum rating and maximum maturity limitations in the City’s Investment Policy, there are only approximately 50 issuers of corporate bonds currently eligible for the City’s direct investment. The Division identifies eligible issuers by searching on Bloomberg (a financial information system widely used by investors throughout the United States) for all outstanding U.S. corporate bonds rated at least Aa3/AA- (A3/A- for Oregon companies) that will mature in 3-years or less.

Over the last six years, this universe of eligible corporate bond issuers has remained fairly static. Corporations are added if they issue new bonds with 3-years or less to maturity that meet minimum rating requirements; ratings on outstanding bonds with 3-years or less to maturity are upgraded to meet minimum requirements; previously-issued long-term bonds that meet minimum rating requirements reach 3-years or less to maturity. Conversely, corporations are removed as their outstanding bonds mature or are downgraded below minimum rating requirements.

Corporations with short-term liquidity needs may choose to issue commercial paper. At any point in time, there are approximately five to ten corporate commercial paper issuers that qualify for the City's direct investment.

There is no assurance that there will be eligible corporate securities available for purchase when the City is ready to invest its available cash for two primary reasons: not all eligible issuers (those that would meet minimum rating requirements) actively issue new securities within the City's maximum maturity limits; and not all outstanding eligible securities actively trade in the secondary market. Additionally, not all eligible securities offered for sale are priced at good value relative to other investment options that are available to the City at any point in time.

REASONS TO DIRECTLY INVEST IN CORPORATE SECURITIES

Corporate securities provide portfolio diversification and offer additional yield (income) over alternative authorized investments, such as U.S. Treasury and U.S. Agency securities. This additional yield compensates investors like the City for assuming the credit risk of corporate securities.

The Division's analysis of historical interest rate spreads, using the Bank of America Merrill Lynch CVA2 Index*, indicates that 3-year, Aa3-rated corporate bonds have offered an average additional yield of 91 basis points (0.91%) more than comparable U.S. Treasury securities over the period 1997-2016**. Assuming an average portfolio of $1.5 billion fully invested in corporate securities at 35% of the portfolio, this higher average yield translates to $4.7 million in additional investment earnings per year over comparable term investments in U.S. Treasuries.
CITY'S INVESTMENT EARNINGS FROM CORPORATE SECURITIES

The Division’s analysis of the City’s actual investment earnings for the five-year period FY2012 - FY2016 indicates that corporate securities have averaged 17-32% of the total investment portfolio, and that they have contributed 24-41% of the portfolio’s total net investment earnings. Investment earnings in excess of the Division’s administrative costs and the City’s banking costs are distributed to all City funds.

<table>
<thead>
<tr>
<th>FISCAL YEAR</th>
<th>Average Portfolio Size</th>
<th>Average Portfolio Assets Directly Invested in Corporates</th>
<th>Corporates as a % of Portfolio</th>
<th>Total Net Investment Earnings</th>
<th>Net Earnings Attributable to Corporates</th>
<th>Corporate Earnings as a % of Total Net Earnings</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 11-12</td>
<td>$870,631,247</td>
<td>$149,686,375</td>
<td>17%</td>
<td>$5,265,515</td>
<td>$1,264,750</td>
<td>24%</td>
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<td>FY 12-13</td>
<td>$932,332,107</td>
<td>$258,075,364</td>
<td>28%</td>
<td>$4,319,360</td>
<td>$1,417,759</td>
<td>33%</td>
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<td>FY 13-14</td>
<td>$1,137,021,858</td>
<td>$368,976,898</td>
<td>32%</td>
<td>$5,541,268</td>
<td>$2,109,480</td>
<td>38%</td>
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<tr>
<td>FY 14-15</td>
<td>$1,368,805,644</td>
<td>$442,040,341</td>
<td>32%</td>
<td>$7,491,237</td>
<td>$3,059,357</td>
<td>41%</td>
</tr>
<tr>
<td>FY 15-16</td>
<td>$1,531,579,326</td>
<td>$493,642,388</td>
<td>32%</td>
<td>$11,410,165</td>
<td>$4,518,919</td>
<td>40%</td>
</tr>
</tbody>
</table>

RECOMMENDATION

The Division recommends that Council limit the Do-Not-Buy-List to as few names as possible. This will help ensure that the City's already limited eligible universe of corporate issuers stays as broad as possible. Corporate issuers that are removed from the City's eligible universe of investments are not easily replaced, particularly at rates of return that help ensure the City's investment portfolio earns a market rate of return consistent with state law and its Investment Policy. The additional level of investment return associated with the Division’s investment in corporate bonds is significant and enables higher amounts of interest income to be realized and distributed to City bureaus.

* The Bank of America Merrill Lynch CVA2 Index is composed of 312 corporate bonds rated Aa3 with an average maturity of 2.90 years.
** Minimum 36 basis points (0.36%), maximum 367 basis points (3.67%).
Date: October 25, 2016

To: Mayor Charlie Hales  
Commission Nick Fish  
Commissioner Amanda Fritz  
Commissioner Steve Novick  
Commissioner Dan Saltzman

From: Jennifer Cooperman, City Treasurer

Cc: Ken Rust, Chief Financial Officer  
Investment Advisory Committee Members  
Socially Responsible Investment Committee Members

Re: Socially Responsible Investment Committee’s September 2016 Report to Council

My September 13, 2016 memo discussed the significant investment return associated with direct investments in corporate securities, and recommended that Council ensure the City’s limited eligible universe of corporate issuers stay as broad as possible.

This memo is to respond to two of the process and policy-related recommendations included in the Socially Responsible Investments Committee’s (SRIC) September 2016 Report to Council, and to recommend that Council not accept these recommendations since they greatly expand the Do-Not-Buy (DNB) List’s reach beyond what was intended when the SRIC was established.

**Targeting Banks that Provide Financing to Companies on the City’s DNB List**

The SRIC recommends that Council add a Principle for the privatized prison industry, thereby imposing a moratorium on investments in the entire industry. This recommendation is similar to Council Resolution #37153 that imposed a moratorium on direct investments in the fossil fuel industry; however, it goes beyond just identifying the companies that run for-profit prisons, and extends to companies that “finance or invest in” for-profit prisons.

Banks do not disclose their loan portfolios, so daily ongoing research of corporate SEC filings would be required to identify banks that are lending to a for-profit prison company, Walmart, the fossil fuel industry, or to any other company the SRIC is discussing. Even this research might not reveal the full scope of a company’s banking relationships.

It is a slippery slope to reach beyond a specific company/industry on the DNB List to the banks that provide their financing. It is not clear that Council intended the SRIC to reach this far.
RE: Socially Responsible Investment Committee’s September 2016 Report to Council

Note: there are no privatized prison companies that are Eligible Issuers, since none of these companies have bonds outstanding that meet the minimum credit ratings required by the City’s Investment Policy.

Expanding the DNB List to City’s General Procurement

The SRIC recommends that the DNB List be used as a tool in the City’s procurement activities, and that the City refrain from procuring products or services from companies on the DNB List.

As background, the City’s procurement process is governed by Oregon state law and Portland City Code. Generally, any qualified business may participate in a competitive City procurement. ORS 279B.130 and PCC 5.33.530 do describe the process by which a prospective bidder can be debarred from award of City contracts, each of which requires affirmative and objective evidence of certain specified bad actions. A prospective bidder has the right to an administrative appeal of the City’s decision to debar.

Over the last decade, the City has taken great strides to incorporate an assessment of a vendor’s corporate responsibility in the City’s procurement activities. The Procurement Services Division (“Procurement”) has issued twenty-one separate Sustainable Procurement policies that guide employees to seek sustainable, environmentally preferable products and services. These policies demonstrate the City’s responsibility to support a stable, diverse and equitable economy; protect the quality of air, water, land and other natural resources; conserve native vegetation, fish, wildlife habitat and other ecosystems; and minimize human impacts on local and worldwide ecosystems. These policies cover a variety of issues including supporting local businesses, requirements to use biofuels, and procuring goods that are sweatshop free.

Additionally, Procurement has issued several policies addressing Social Equity Contracting: Building Portland Businesses that are designed to increase the number of minority- and women-owned contractors working with the City.

In 2015, Council established the City’s Equitable Contracting & Purchasing Commission to increase utilization of minorities and women-owned businesses in City contracting, and increase inclusion of minorities and women in the workforce on City-funded projects. Council has appointed seven community members with experience in diversity contracting, inclusion practices and workforce diversity to this Commission.

Also, Council created the City’s Fair Contracting Forum to support and promote accountable, transparent, fair, effective, and efficient contracting processes. Council has appointed 18 community members to this Forum.

Recommendations

The Treasury Division (“Division”) recommends that the SRIC focus its analysis only on corporate debt issuers that are eligible for the City’s direct investment and not reach to the banks that provide financing to these companies. If Council adds a moratorium on direct investments in the for-profit prison industry, the Division recommends that the moratorium be only on direct investments in the companies that own and operate for-profit prisons.

Given the extensive work the City has taken to assess vendors’ corporate responsibility, and given the risks of violating Procurement Law, the Division recommends that the DNB List not be used as a
RE: Socially Responsible Investment Committee’s September 2016 Report to Council
tool in the City’s procurement activities.
RESOLUTION No. 37102 As Amended

Create the Socially Responsible Investments Committee charged with recommending corporate issuers in which the City shall not directly invest its cash assets (Resolution)

WHEREAS, the City Treasurer is charged with investing the City’s cash assets in accordance with the City’s Investment Policy;

WHEREAS, the objectives of the City’s Investment Policy are to, in priority order, (1) prudently protect the City’s principle sums and ensure the preservation of capital, (2) provide ample liquidity to meet the City’s operating needs and cash requirements, and (3) generate a market rate of return;

WHEREAS, in 2010, the City Council approved a change to the City’s Investment Policy allowing up to 35% of the City’s investment portfolio to be invested in corporate securities, subject to criteria and in compliance with State law;

WHEREAS, consistent with its responsibilities to the residents of the City of Portland, the City Council has social and ethical obligations to seek to avoid adding to its investment portfolio debt securities issued by corporations whose practices egregiously contradict efforts to create a prosperous, educated, healthy, and equitable society;

WHEREAS, in 2013, City Council created a temporary advisory committee of five public members charged with making recommendations to City Council about incorporating socially responsible criteria for the City’s direct investment in corporate securities;

WHEREAS, corporations that engage in practices that damage the environment and health, engage in abusive labor practices, violate corporate ethical and governance standards, engage in extreme tax avoidance strategies, exercise such a level of market dominance as to disrupt normal competitive market forces, or contribute to human rights violations undermine efforts to create a prosperous, educated, healthy, and equitable society;

WHEREAS, City Council will receive an analysis of financial impact to the investment portfolio when considering adding a company to, or removing a company from, the Corporate Securities Do-Not-Buy List;

WHEREAS, when adding to or removing from the Corporate Securities Do-Not-Buy List, City Council seeks to consider and balance a company’s practices as a whole, including the seriousness of concerns about any single business practice, and whether the company’s practices involve more than one of the social and values principles established by City Council;

WHEREAS, research and other tools are available to support investor decisions about social- and values-based investment, and these tools often include composite scoring that weighs the relative importance of individual issues and criteria; and

WHEREAS, the City Treasurer will come forward with a request for funding to purchase these tools and resources in the FY 2015-16 budget process; and
WHEREAS, the temporary advisory committee presented its report with recommendations to City Council on August 6, 2014, and those recommendations are incorporated in the proposal outlined in this resolution; and

WHEREAS, since City Council seeks to link our community’s values with the City’s investment decisions, it is appropriate to appoint a permanent committee of community members charged with making recommendations to City Council about including social- and values-based criteria in the City’s direct investments in corporate securities.

NOW, THEREFORE, BE IT RESOLVED that City Council establishes the following social and values concerns as principles for consideration in the City’s direct investment in corporate securities:

- Environmental concerns
- Health concerns including weapons production
- Concerns about abusive labor practices
- Concerns about corrupt corporate ethics and governance
- Concerns about extreme tax avoidance
- Concerns about exercise of such a level of market dominance so as to disrupt normal competitive market forces
- Concerns about impacts on human rights

BE IT FURTHER RESOLVED that the principles established here may be amended by a subsequent City Council resolution.

BE IT FURTHER RESOLVED that City Council creates the Socially Responsible Investments Committee charged with recommending corporate issuers for inclusion on, or removal from, the City’s Corporate Securities Do-Not-Buy List.

BE IT FURTHER RESOLVED that the Socially Responsible Investments Committee will be made up of seven public members who are reflective of the diversity of the Portland community and who are confirmed by City Council, including one nominated by each member of City Council and the others nominated by the Mayor. Initial terms of committee members shall be one or two years, regular terms of committee members shall be two years, and any individual may serve no longer than four consecutive years.

BE IT FURTHER RESOLVED that the Socially Responsible Investments Committee must include individuals with expertise in environmental and conservation issues, labor practices, corporate ethics and governance, corporate taxation, public health and safety, and business.

BE IT FURTHER RESOLVED that the Socially Responsible Investments Committee shall establish its own meeting schedule but must meet at least twice a year.

BE IT FURTHER RESOLVED that the committee will establish bylaws and govern accordingly including protocols for holding public meetings and receiving public testimony.
BE IT FURTHER RESOLVED that in making its recommendations, the Socially Responsible Investments Committee shall consider and balance a company’s practices as a whole, including the seriousness of concerns about any business practice and whether the company’s practices involve more than one of the social and values principles established by City Council in this resolution or later amended by City Council.

BE IT FURTHER RESOLVED that staff from the Office of Management and Finance Business Operations Division shall provide the Socially Responsible Investments Committee subject matter and technical support in the area of public involvement. The City Treasurer shall provide the committee subject matter and technical support with respect to the City’s investment policies and practices.

BE IT FURTHER RESOLVED that in making its recommendations to City Council, the Socially Responsible Investments Committee shall consult any reports and data procured by the City from a research firm specializing in providing company-specific information about business practices relevant to social- and values-based criteria. The City Treasurer is directed to identify and procure a research subscription(s) that best addresses the socially responsible investment principles established by City Council, in accordance with procurement rules.

BE IT FURTHER RESOLVED that the Socially Responsible Investments Committee shall prioritize its review, starting with the corporate issuers eligible for the City’s direct investment as identified by the City Treasurer, after which the committee may review other companies or industries that they reasonably anticipate may become eligible for the City’s direct investment.

BE IT FURTHER RESOLVED that the Socially Responsible Investment Committee shall receive and consider an analysis of financial impact to the City’s investment portfolio prepared by the City Treasurer before recommending that City Council add a company or industry to the Corporate Securities Do-Not-Buy List.

BE IT FURTHER RESOLVED that the committee may identify and use additional research beyond research purchased by the City.

BE IT FURTHER RESOLVED that the Socially Responsible Investments Committee shall forward a recommendation, which may include “no change,” and explanatory report to City Council once per calendar year and no later than October 1.

BE IT FURTHER RESOLVED that if the Socially Responsible Investment Committee recommends companies for inclusion on, or removal from, the Corporate Securities Do-Not-Buy List, the City Treasurer will provide a financial impact statement for City Council to consider along with the recommendation.

Adopted by the Council: DEC 17 2014

Commissioner Steve Novick
Prepared by: Katie Shriver

LaVonne Griffin-Valade
Auditor of the City of Portland
By /s/ Susan Farnsworth
Deputy

3
Accept September 2016 Socially Responsible Investments Committee report

INTRODUCED BY
Commissioner/Auditor:
Novick

COMMISSIONER APPROVAL
Mayor—Finance and Administration - Hales
Position 1/Utilities - Fritz
Position 2/Works - Fish
Position 3/Affairs - Saltzman
Position 4/Safety - Novick

BUREAU APPROVAL
Bureau:  
Bureau Head:
Prepared by: Katie Shriver  
Date Prepared: November 15, 2016
Impact Statement  
Completed ☒ Amends Budget ☐

City Auditor Office Approval:  
required for Code Ordinances

City Attorney Approval:  
required for contract, code, easement, franchise, charter, Comp Plan

Council Meeting Date  
November 30, 2016

AGENDA

TIME CERTAIN ☒
Start time: 2 p.m.
Total amount of time needed: 3 hours  
(for presentation, testimony and discussion)

CONSENT ☐

REGULAR ☐
Total amount of time needed:  
(for presentation, testimony and discussion)

CLERK USE: DATE FILED  
NOV 21 2016

Mary Hull Caballero
Auditor of the City of Portland

By:  
Deputy

ACTION TAKEN:

BUREAU APPROVAL

NOV 30 2016 ACCEPTED

FOUR-FIFTHS AGENDA

COMMISSIONERS VOTED AS FOLLOWS:

<table>
<thead>
<tr>
<th>YEAS</th>
<th>NAYS</th>
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<tbody>
<tr>
<td>1. Fritz</td>
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<td>2. Fish</td>
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<td>3. Saltzman</td>
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