

City of Portland Golf Advisory Committee  
Meeting Minutes of August 13, 2013  
Eastmoreland Golf Course

Attendance: Members: Don Carlson, Bob Graves, Kristen Dozono, Bob Patton, Bill McCallister, Vicki Nakishima, Lee Hill  
Concessionaires: Rob Cumpston, Randy Morrison, Hank Childs, Craig Zimmerman  
Staff: John Zoller, Amanda Mundy, Jim Heck, Kathy Hauff, Jesse Goodling, John VanVactor

Activity reports were distributed and the July minutes were approved.

**FINANCES / AMANDA MUNDY**

The 2012-2013 fiscal year was very positive. We got the approximate figures last month, and the final numbers showed the first year ever of over \$8 million (\$8.2 million) in gross revenues; \$528,000 net gain to the fund balance; 7% increase in revenue; 5% reduction in gross expenses. We spent \$32,000 on the eagle program, and have \$104,000 remaining in the youth trust fund, and should decide how to effectively fund the eagle program. This amount will pay for about 3 more years of the program at most, and we will need a new source to maintain at current program levels. The eastmoreland kitchen improvements cost \$32,000.

**HERON LAKES CLUBHOUSE**

Zoller: our permits for this project will expire next year (July 2014). To date, we have invested @ \$600,000, and stand to lose as much as \$100,000 to \$150,000 in paid fees if a "start" is not made on the project. Carlson asked Zoller to find out the exact fee loss potential by the next meeting. Patton commented that many lenders are currently reluctant to fund projects run by municipal governments, because of the likely changes in leadership during the pay back period. McCallister asked Amanda if she could get hard data on whether we can borrow or not. Amanda said that, with rising employee costs, financing a yearly payment of @ \$600,000 may be too much to handle. Morrison feels that the clubhouse would generate an additional @ \$250,000 in gross revenues, with as much as @ \$150,000 to the bottom line, which would certainly help with the finance payment. Zoller stated that we have almost enough cash to at least start the project, and avoid fee and time losses, and that we could employ a strategy of "piecemeal" stages to give us more needed time to tackle the whole job. Patton offered the idea of "foundation funding" for the project, and securing 4 or 5 loans to equal the total expense. Amanda asked Patton to provide more information on this option as soon as possible.

**ROSE CITY PONDS**

Zoller will try to get permission to secure outside contractors to bid on this long awaited project. He feels that the process of outside contracting somehow makes very difficult to get things through the city's maze of requirements.

**GAC COMP GOLF**

We were given copies of the proposed changes to the city ordinance covering this issue. Zoller says that gac member play will become very limited. Carlson will attend the commission meeting at which the changes will be presented.

**COURSE MONTHLY REVIEWS**

Rose City / Childs: weakest days of the week have become saturday afternoon and sunday ... expanded the twilight rates to 1 pm on week days to fill spots ... allard junior tournament drew 250 players for 2 days ... Heck: daily maintenance; some problems with greens from heat stress ... Heron Lakes/Morrison: slow start to month, but great finish ... held several large 36 hole events ... heron lakes is only one of five 36-hole venues in the metro area ... Jesse: some equipment problems causing repair time; good shape in general ... Red Tail / Craig: average month for revenue ... has questions on # of rounds / \$ on income ... how can he be 10% up in rounds, and yet slightly down in revenue ? ... Amanda to explain ... Eastmoreland / R. Cumpston: strong month despite some loss for hot weather ... Hauff: doing lots of pruning and trim ... geese still major problem ... hole 14 and 16 stream project on schedule to end in october  
The closing of colwood in the near future presents an opportunity for our courses to add new play, and we should start thinking about a marketing effort toward that goal. The meeting was adjourned.

Submitted by Lee Hill