

	A	B	C	E	F	G	H	I
1	<b>Safe Sound and Green Streets</b>							
2	<b>Sample Monthly Bills for Typical Businesses by Scenario</b>							
3	Graduated Rate Structure with "Green" Discounts							
4	\$4.54 SFHH / \$24M revenue model							
5	December 5, 2007							
6	<b>"Sliding Scale" Fee With "Green" Discount**</b>							
7	ITE Cat Desc	Count	Avg SF/Units	Avg Trips	\$24M Sliding Scale	10%	20%	30%
8	Single-family Household			282	\$4.54	\$ 4.09	\$ 3.63	\$ 3.18
9	Multi-family Household*			201	\$3.32			
10	Residential % of Revenue				49.4%	49.4%	49.4%	49.4%
11	<b>Industrial</b>							
12	Waterport/Marine Terminal	6	33,381	278	\$4.24	\$ 3.82	\$ 3.39	\$ 2.97
13	General Light Industrial	164	11,825	2,602	\$40	\$ 36	\$ 32	\$ 28
14	Manufacturing	681	20,384	2,479	\$38	\$ 34	\$ 30	\$ 26
15	Warehousing	179	16,217	2,610	\$40	\$ 36	\$ 32	\$ 28
16	Utilities	54	9,919	2,123	\$32	\$ 29	\$ 26	\$ 23
17	Truck Terminal	105	33,084	10,959	\$163	\$ 147	\$ 130	\$ 115
18	Other Industrial	19	31,549	1,758	\$27	\$ 24	\$ 21	\$ 19
19	<b>Subtotal</b>	<b>1,208</b>		<b>3,008</b>				
20	<b>Recreational</b>							
21	City Park (Acres)	7	321,871	357	\$5.45	\$ 4.91	\$ 4.36	\$ 3.82
22	Golf Course (Acres)	23	37,000	136	\$2.08	\$ 1.87	\$ 1.66	\$ 1.45
23	Movie Theater without Matinee	7	11,824	28,073	\$330	\$ 297	\$ 264	\$ 249
24	Amusement Park (Acres)	3	208,760	16,565	\$223	\$ 201	\$ 179	\$ 163
25	Health/Fitness Club	8	10,935	10,952	\$163	\$ 146	\$ 130	\$ 115
26	Recreational Community Center	54	9,653	7,255	\$111	\$ 100	\$ 89	\$ 77
27	<b>Subtotal</b>	<b>102</b>		<b>6,721</b>		\$ -	\$ -	\$ -
28	<b>Public/Educational/Institutional</b>							
29	Government Office Building	58	33,423	71,304	\$550	\$ 495	\$ 440	\$ 424
30	United States Post Office	5	19,610	64,533	\$515	\$ 464	\$ 412	\$ 397
31	K12	32	13,771	4,777	\$73	\$ 66	\$ 58	\$ 51
32	Schools, no designation	23	8,788	5,845	\$89	\$ 80	\$ 71	\$ 62
33	University/College	73	1,343	22,296	\$285	\$ 257	\$ 228	\$ 213
34	Church	477	10,120	2,895	\$44	\$ 40	\$ 35	\$ 31
35	Day Care Center	27	9,437	23,626	\$299	\$ 269	\$ 239	\$ 224
36	Cemetery	34	93,528	480	\$7.31	\$ 6.58	\$ 5.85	\$ 5.12
37	Light Rail Transit Station with Parking (Acres)	75	21,325	6,969	\$106	\$ 96	\$ 85	\$ 74
38	<b>Subtotal</b>	<b>804</b>		<b>10,257</b>				
39	<b>Medical</b>							
40	Hospital	19	37,726	20,162	\$262	\$ 236	\$ 210	\$ 194
41	Nursing Home	51	11,754	2,224	\$34	\$ 31	\$ 27	\$ 24
42	Medical-Dental Office Building	437	17,342	4,722	\$72	\$ 65	\$ 58	\$ 50
43	Clinic	62	11,731	11,596	\$170	\$ 153	\$ 136	\$ 121
44	<b>Subtotal</b>	<b>569</b>		<b>5,701</b>				
45	<b>Office</b>							
46	General Office Building	1,419	17,852	6,163	\$94	\$ 85	\$ 75	\$ 66
47	Corporate Headquarters Building	65	10,965	2,983	\$45	\$ 41	\$ 36	\$ 32
48	Single Tenant Office Building	3,125	11,851	4,309	\$66	\$ 59	\$ 53	\$ 46
49	Generic Office	256	1,329	3,747	\$57	\$ 51	\$ 46	\$ 40
50	Business Park	33	30,377	12,158	\$176	\$ 158	\$ 141	\$ 125
51	<b>Subtotal</b>	<b>4,898</b>		<b>4,624</b>				
52	<b>Restaurant/Hotel</b>							
53	Quality Restaurant	477	6,701	18,410	\$243	\$ 219	\$ 195	\$ 179
54	High-Turnover (Sit-Down) Restaurant	17	11,763	46,635	\$424	\$ 382	\$ 339	\$ 324
55	Fast-Food Restaurant with Drive-Through Window	163	9,920	153,466	\$761	\$ 685	\$ 609	\$ 594
56	Drinking place	176	7,396	2,580	\$39	\$ 35	\$ 31	\$ 28
57	Hotel	216	32,342	21,428	\$276	\$ 248	\$ 221	\$ 205
58	Motel	3	44,130	27,418	\$326	\$ 294	\$ 261	\$ 246
59	<b>Subtotal</b>	<b>1,052</b>		<b>37,023</b>				
60	<b>Retail</b>							

	A	B	C	E	F	G	H	I
61	Building Materials and Lumber Store	26	14,511	20,730	\$268	\$ 241	\$ 215	\$ 199
62	Free-Standing Discount Superstore	3	27,792	469,203	\$875	\$ 787	\$ 700	\$ 685
63	Specialty Retail Center	1,045	7,747	10,705	\$160	\$ 144	\$ 128	\$ 113
64	Free-Standing Discount Store	121	10,016	17,353	\$232	\$ 209	\$ 185	\$ 170
65	Hardware/Paint Store	28	10,421	16,257	\$220	\$ 198	\$ 176	\$ 161
66	Nursery (Garden Center)	15	1,808	2,480	\$38	\$ 34	\$ 30	\$ 26
67	Shopping Center	22	46,065	9,727	\$148	\$ 134	\$ 119	\$ 104
68	Factory Outlet Center	12	11,535	9,330	\$142	\$ 128	\$ 114	\$ 100
69	New Car Sales	202	7,757	8,603	\$131	\$ 118	\$ 105	\$ 92
70	Supermarket	116	31,425	97,724	\$626	\$ 563	\$ 501	\$ 485
71	Convenience Market	151	119	83,116	\$589	\$ 530	\$ 471	\$ 456
72	Wholesale Market	627	17,792	3,851	\$59	\$ 53	\$ 47	\$ 41
73	Discount Club	7	31,875	40,527	\$393	\$ 354	\$ 314	\$ 299
74	Home Improvement Superstore	26	12,693	11,505	\$169	\$ 152	\$ 135	\$ 120
75	Electronics Superstore	57	10,163	13,923	\$195	\$ 175	\$ 156	\$ 141
76	Book Superstore	23	6,045	3,916	\$60	\$ 54	\$ 48	\$ 42
77	Apparel Store	98	20,094	41,002	\$396	\$ 356	\$ 316	\$ 301
78	Pharmacy/Drugstore	25	23,977	46,656	\$424	\$ 382	\$ 339	\$ 324
79	Furniture Store	60	14,239	2,191	\$33	\$ 30	\$ 27	\$ 23
80	<b>Subtotal</b>	2,664		18,784				
81	<b>Automotive</b>							
82	Automobile Parts Sales	69	5,106	10,938	\$163	\$ 146	\$ 130	\$ 115
83	Tire Store	12	4,527	3,424	\$52	\$ 47	\$ 42	\$ 37
84	Automobile Care Center	410	5,470	1,619	\$25	\$ 22	\$ 20	\$ 17
85	Gasoline/Service Station (Fueling stations)	23	156	34,775	\$364	\$ 327	\$ 291	\$ 276
86	Gasoline/Service Station with Conv. Mkt (Fueling St.)	49	224	22,634	\$289	\$ 260	\$ 231	\$ 216
87	Automated Car Wash	3	14,988	6,437	\$98	\$ 88	\$ 79	\$ 69
88	<b>Subtotal</b>	566		5,777				
89	<b>Other Commercial</b>							
90	Walk-in Bank	57	28,224	139,221	\$730	\$ 657	\$ 584	\$ 569
91	Other Commercial by Acre	47	12,754	52	\$0.79	\$ 0.71	\$ 0.63	\$ 0.55
92	Other Commercial by SqFt	41	14,620	1,007	\$15	\$ 14	\$ 12	\$ 11
93	<b>Subtotal</b>	145		53,106				
94								
95	<b>Total, all non-residential properties</b>	<b>12,008</b>		<b>11,527</b>				
96								
97	* Airport removed from list as trip generation is still under study							
98								
99	Graduated Rate Structure Model							
100								
101	Trip Range	Cost per Trip	% of Non-res					
102	0 - 10,000	\$ 0.01525	83%					
103	10,001 - 25,000	\$ 0.01078	9%					
104	25,001 - 75,000	\$ 0.00508	5%					
105	75,001 - 150,000	\$ 0.00253	1.4%					
106	150,001 - 250,000 - non-art.	\$ 0.00253	0.008%					
107	150,001 - 250,000 - arterial	\$ 0.00101	0.4%					
108	250,000 +	\$ 0.00005	0.5%					

**Note on Discounts:**

\* Multi-family residences not eligible for further discounts.

\*\* Transit-location discount capped at 10,000 trips .

**Revenue Impact of "Green" option:**  
 -2.8% of revenue  
 (ca. \$700,000/year)